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|                                     |                |                 | RS | ^ |
|-------------------------------------|----------------|-----------------|----|---|
| About us                            |                |                 |    |   |
| Our work                            |                |                 |    |   |
| Why disclose?                       |                |                 |    |   |
| Become a member                     |                |                 |    |   |
| Data and insights                   |                |                 |    |   |
| Guidance & questionnaires  Location | <u>Contact</u> | <u>Language</u> |    |   |
| _                                   |                |                 | RS | • |

# **Climate Change 2016 - Target Corporation**

**Module: Introduction** 

**Page: Introduction** 

CC0.1

Introduction

Please give a general description and introduction to your organization.

Minneapolis-based Target Corporation (NYSE: TGT) serves guests at 1,792 stores in the United States and at Target.com. Since 1946, Target has given 5 percent of its profit through community grants and programs; today, that giving equals more than \$4 million a week. For more information about Target's commitment to corporate responsibility, visit Target.com/corporateresponsibility.

CC0.2

**Reporting Year** 

Please state the start and end date of the year for which you are reporting data.

The current reporting year is the latest/most recent 12-month period for which data is reported. Enter the dates of this year first.

We request data for more than one reporting period for some emission accounting questions. Please provide data for the three years prior to the current reporting year if you have not provided this

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information before, or if this is the first time you have answered a CDP information request. (This does not apply if you have been offered and selected the option of answering the shorter questionnaire). If you are going to provide additional years of data, please give the dates of those reporting periods here. Work backwards from the most recent reporting year.

Please enter dates in following format: day(DD)/month(MM)/year(YYYY) (i.e. 31/01/2001).

Enter Periods that will be disclosed Sun 01 Feb 2015 - Sun 31 Jan 2016

CC0.3

**Country list configuration** 

Please select the countries for which you will be supplying data. If you are responding to the Electric Utilities module, this selection will be carried forward to assist you in completing your response.

Select country
United States of America

CC0.4

**Currency selection** 

Please select the currency in which you would like to submit your response. All financial information contained in the response should be in this currency.

USD(\$)

CC0.6

Modules

As part of the request for information on behalf of investors, electric utilities, companies with electric utility activities or assets, companies in the automobile or auto component manufacture sub-industries, companies in the oil and gas sub-industries, companies in the information technology and telecommunications sectors and companies in the food, beverage and tobacco industry group should complete supplementary questions in addition to the main questionnaire.

If you are in these sector groupings (according to the Global Industry Classification Standard (GICS)), the corresponding sector modules will not appear below but will automatically appear in the navigation bar when you save this page. If you want to query your classification, please email <a href="mailto:respond@cdp.net">respond@cdp.net</a>. If you have not been presented with a sector module that you consider would be appropriate for your company to answer, please select the module below. If you wish to view the questions first, please see <a href="https://www.cdp.net/en-US/Programmes/Pages/More-questionnaires.aspx">https://www.cdp.net/en-US/Programmes/Pages/More-questionnaires.aspx</a>.

**Further Information** 

Module: Management Page: CC1. Governance

CC1.1

Where is the highest level of direct responsibility for climate change within your organization?

Senior Manager/Officer

CC1.1a

Please identify the position of the individual or name of the committee with this responsibility Laysha Ward, Chief Corporate Social Responsibility Officer

CC1.2

Do you provide incentives for the management of climate change issues, including the attainment of targets?

Yes

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CC1.2a Please provide further details on the incentives provided for the management of climate change issues

| Who is entitled to benefit from these incentives? | The type of incentives            | Incentivized performance indicator | Comment  |
|---|-----------------------------------|------------------------------------|--|
| Executive officer                                 | Monetary reward                   |                                    | Progress toward the carbon reduction goal is included in individual Goals and Objectives up through the Executive Vice President level; performance against Goals and Objectives is a key factor in annual performance reviews and compensation adjustments. |
| Energy managers                                   | Recognition<br>(non-<br>monetary) |                                    | Awards are presented during the annual Target Sustainability Forum to recognize achievements in sustainability including carbon reduction and energy optimization for environment and sustainability managers.   |
| Environment/Sustainability managers               | Recognition<br>(non-<br>monetary) |                                    | Awards are presented during the annual Target Sustainability Forum to recognize achievements in sustainability including carbon reduction and energy optimization for environment and sustainability managers.   |

**Further Information** 

# Page: CC2. Strategy

CC2.1

Please select the option that best describes your risk management procedures with regard to climate change risks and opportunities

Integrated into multi-disciplinary company wide risk management processes

CC2.1a

Please provide further details on your risk management procedures with regard to climate change risks and opportunities

| Frequency of monitoring        | To whom are results reported? | Geographical<br>areas<br>considered | How far into the future are risks considered? | Comment |
|--------------------------------|-------------------------------|-------------------------------------|---|---------|
| Six-monthly or more frequently | Senior<br>manager/officer     | United States                       | 3 to 6 years                                  |         |

CC2.1b

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Please describe how your risk and opportunity identification processes are applied at both company and asset level

The Corporate Sustainability team and the Energy and Sustainability team coordinate Target's climate change strategy, identify key initiative areas, assess risks and opportunities, and coordinate the company's response to climate change. The scope of the risks and opportunities considered include but are not limited to changes in regulation (company and asset level), policy (company and asset level), building codes (asset level), guest behavior (company level), reputation (company level), impact to carbon reduction goal (company level), and extreme weather conditions (asset level). The Corporate Sustainability team also works closely with our Enterprise Risk team to monitor risks at the company level on a daily basis. In addition, the Corporate Command Center monitors risks at the asset level on a daily basis.

#### CC2.1c

#### How do you prioritize the risks and opportunities identified?

The Sustainability team works closely with partners from other divisions of the company to develop initiatives, monitor and report progress on the risks and opportunities identified above. These partners are brought together in cross-functional Focus Teams that bring together partners from across the company on a regular basis. The Focus Teams include (1) Sustainable Products and (2) Sustainable Operations. The teams are led by a director level representative from outside the Sustainability team, and are supported by a member of the Sustainability team. The teams report their progress on initiatives, risk mitigation, and opportunities at both the company and asset level on a quarterly basis to senior leaders.

#### CC2.2

Is climate change integrated into your business strategy?

Yes

#### CC2.2a

# Please describe the process of how climate change is integrated into your business strategy and any outcomes of this process

In December 2010, Target established four sustainability commitments and a number of goals, including carbon reduction. These commitments and goals were established through a highly collaborative, year-long cross-functional process that laid the groundwork for more thorough integration of sustainability into our business strategy across the organization. They are communicated widely, both internally and externally. A formal internal governance structure, the Sustainability Leadership Council- has been established to ensure continuous monitoring, reporting, and improvement of our efforts. These efforts include our emissions reduction goals.

In the short term, greenhouse gas emissions reductions from operations are the primary climate related driver for changing our business strategy. Both reputational and potential regulatory/financial impacts of climate change have also influenced our short term strategy. This is evident in our allocation of capital specifically for carbon reduction projects. These projects primarily include energy efficiency, as well as projects that reduce our high global warming potential refrigerants. Our carbon reduction goal has increased the robustness of our existing energy management and innovations strategy. Our formal innovation process has been designed to bring together partners in engineering, architecture, operations, energy management, and sustainability to identify and test new technologies or processes. Innovation funds small tests and pilots and helps make the business case to implement successful projects across the chain.

We also recognize the long term impacts climate change and potential carbon regulations have

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on our business. We are developing processes and technologies that enable us to track and monitor the impact of extreme weather events on our facilities, team members, and guests. The current and evolving tools prepare us to address any possible increases in extreme weather events associated with climate change. In addition, we have begun examining the environmental impacts embedded within our supply chain to understand our exposure to climate change within our supply chain. Our combination of operational efficiency, energy management, reputation management, and our evolving tools and technology provide a strategic advantage encompassing climate change. Short term operational efficiencies enable improvements in expenses while we continue to pursue our public goals to enhance our brand. The primary business decisions of our climate change strategy during 2015 focused on our continued investment in energy efficiency and testing new technologies.

#### CC2.2c

#### Does your company use an internal price of carbon?

No, and we currently don't anticipate doing so in the next 2 years

#### CC2.3

Do you engage in activities that could either directly or indirectly influence public policy on climate change through any of the following? (tick all that apply)

Trade associations

Other

#### CC2.3b

Are you on the Board of any trade associations or provide funding beyond membership?

No

#### CC2.3e

#### Please provide details of the other engagement activities that you undertake

Target is a member of the Environmental Protection Agency's (EPA) SmartWay transportation program, an innovative collaboration between the freight industry and the government to reduce air pollution and greenhouse gas emissions and improve fuel efficiency through products, technology, and policy.

Target is also a member of the trade association Retail Industry Leaders Association (RILA) with representation on RILA's RSI Energy and Greenhouse Gas Emissions Committee. In addition, Target is also partners with the EPA's EnergyStar and Green Chill programs and a member of the Department of Energy's (DOE) Retailer Energy Alliance. These partnerships focus on operations and technologies to reduce energy and harmful refrigerants. Lastly, Target is participating in a multi-year research project focused on design options for products/technologies to reduce energy and associated emissions in new and retrofitted retail stores in partnership with the Department of Energy National Laboratories along with other retailers.

# CC2.3f

What processes do you have in place to ensure that all of your direct and indirect activities that influence policy are consistent with your overall climate change strategy?

The Corporate Sustainability team and Energy and Sustainability team work closely with our Enterprise Risk team to monitor and manage stakeholder engagement activities. This includes direct and indirect activities related to climate change.

#### **Further Information**

## Page: CC3. Targets and Initiatives

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CC3.1

Did you have an emissions reduction or renewable energy consumption or production target that was active (ongoing or reached completion) in the reporting year?

Intensity target

CC3.1b

Please provide details of your intensity target

| ID   | Scope                                | % of emissions in scope | % reduction from base year | Metric   | Base<br>year | Normalized<br>base year<br>emissions<br>covered by<br>target | Target<br>year | Is this a<br>science-<br>based<br>target?   | Comme   |
|------|--------------------------------------|-------------------------|----------------------------|--|--------------|--|----------------|---|---|
| Int1 | Scope<br>1+2<br>(location-<br>based) | 100%                    | 10%                        | Metric<br>tonnes<br>CO2e<br>per<br>square<br>foot* | 2007         | .0112  | 2016           | No, but<br>we<br>anticipate<br>setting<br>one in<br>the next<br>2 years           |   |
| Int2 | Scope<br>1+2<br>(location-<br>based) | 100%                    | 10%                        | Metric<br>tonnes<br>CO2e<br>per unit<br>revenue    | 2007         | 46.75  | 2016           | No, and<br>we do<br>not<br>anticipate<br>setting<br>one in<br>the next<br>2 years | Normaliza<br>factor is<br>dollars of<br>retail sale |

# CC3.1c

Please also indicate what change in absolute emissions this intensity target reflects

| ID Direction of change anticipated in absolute Scope 1+2 emissions at target completion?  Direction of % change change anticipated in absolute Scope 3 emissions at target completion?  Direction of % change anticipated in absolute Scope 3 emissions at target completion? |      | •  | •                                 |  | , ,                             |         |
|---|------|--|-----------------------------------|--|---------------------------------|---------|
| completion?   | ID   | change anticipated in absolute Scope 1+2 emissions at target | anticipated in absolute Scope 1+2 | change<br>anticipated in<br>absolute Scope 3<br>emissions at<br>target | anticipated in absolute Scope 3 | Comment |
| Int1 Increase   | Int1 |  |                                   | completion?  |                                 |         |

# CC3.1e

For all of your targets, please provide details on the progress made in the reporting year

| ID   | % complete (time) | % complete (emissions or renewable energy) | Comment  |
|------|-------------------|--|--|
| Int1 | 100%              | 100%                                       | We achieved our 2015 per square foot reduction goal in 2015. |

# CC3.2

Do you classify any of your existing goods and/or services as low carbon products or do they enable a third party to avoid GHG emissions?

No

CC3.3

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Did you have emissions reduction initiatives that were active within the reporting year (this can include those in the planning and/or implementation phases)

Yes

# CC3.3a

Please identify the total number of projects at each stage of development, and for those in the implementation stages, the estimated CO2e savings

| •                         |                    | •  |
|---------------------------|--------------------|--|
| Stage of development      | Number of projects | Total estimated annual CO2e savings in metric tonnes CO2e (only for rows marked *) |
| Under investigation       | 10                 | 10000  |
| To be implemented*        | 5                  | 5488   |
| Implementation commenced* | 5                  | 5488   |
| Implemented*              | 5                  | 3064   |
| Not to be implemented     |                    |  |

CC3.3b

For those initiatives implemented in the reporting year, please provide details in the table below

| Activity<br>type                              | Description<br>of activity                          | Estimated<br>annual<br>CO2e<br>savings<br>(metric<br>tonnes<br>CO2e) | Scope                           | Voluntary/<br>Mandatory | Annual<br>monetary<br>savings<br>(unit<br>currency<br>- as<br>specified<br>in CC0.4) | Investment<br>required<br>(unit<br>currency -<br>as<br>specified<br>in CC0.4) | Payback<br>period | E:<br>lif |
|---|---|--|---------------------------------|-------------------------|--|---|-------------------|-----------|
| Energy<br>efficiency:<br>Building<br>services | Miscellaneous lighting converted to LED             | 37   | Scope 2<br>(location-<br>based) | Voluntary               |  |   |                   |           |
| Energy<br>efficiency:<br>Building<br>services | Variable condensing pressure in refrigerant systems | 199  | Scope 2<br>(location-<br>based) | Voluntary               |  |   |                   |           |
| Energy<br>efficiency:<br>Building<br>services | Lower walk-in freezer temperature                   | 470  | Scope 2<br>(location-<br>based) | Voluntary               |  |   |                   |           |
| Energy<br>efficiency:<br>Building<br>services | HVAC controls changes                               | 428  | Scope 2<br>(location-<br>based) | Voluntary               |  |   |                   |           |
| Energy<br>efficiency:<br>Building<br>services | Sales floor<br>lighting<br>converted to<br>LED      | 1930   | Scope 2<br>(location-<br>based) | Voluntary               |  |   |                   |           |

CC3.3c

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# What methods do you use to drive investment in emissions reduction activities?

| Method  | Comment  |
|---|--|
| Dedicated budget for other emissions reduction activities | As part of our energy and carbon management program, funding for energy efficiency projects is included in capital planning.   |
| Dedicated budget for other emissions reduction activities | As part of our energy and carbon management program, funding for emissions reduction projects is included in capital planning. |

**Further Information** 

# Page: CC4. Communication

#### CC4.1

Have you published information about your organization's response to climate change and GHG emissions performance for this reporting year in places other than in your CDP response? If so, please attach the publication(s)

| Publication                 | Status   | Page/Section reference | Attach the document | Comment   |
|-----------------------------|----------|------------------------|---------------------|---|
| In voluntary communications | Complete | 5, 19, 20              |                     | This information is in our annual CSR Report, which will not be published until after the CDP reporting deadline, so we are unable to attach it at this time. |

**Further Information** 

**Module: Risks and Opportunities** 

Page: CC5. Climate Change Risks

CC5.1

Have you identified any inherent climate change risks that have the potential to generate a substantive change in your business operations, revenue or expenditure? Tick all that apply

Risks driven by changes in regulation

Risks driven by changes in physical climate parameters

Risks driven by changes in other climate-related developments

CC5.1a

Please describe your inherent risks that are driven by changes in regulation

| Risk driver     | Description  | Potential impact           | Timeframe       | Direct/<br>Indirect           | Likelihood             | Magnitude of impact | Estimate<br>financia<br>implicatio                             |
|-----------------|--|----------------------------|-----------------|-------------------------------|------------------------|---------------------|--|
| Carbon<br>taxes | Federal<br>proposals,<br>and/or the<br>efforts of<br>states to | Increased operational cost | 3 to 6<br>years | Indirect<br>(Supply<br>chain) | About as likely as not | Low-<br>medium      | Federal<br>proposals,<br>and/or the<br>efforts of<br>states to |

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| Risk driver | Description   | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estimate financia implication   |
|-------------|---|------------------|-----------|---------------------|------------|---------------------|---|
|             | regulate greenhouse gas emissions, would impact Target's business most significantly through increased prices for electricity and other fuels. We believe that regardless of what ultimate form these regulations take – carbon tax, cap-and- trade, or some other form – the ultimate goal of such proposals is to promote low- carbon energy sources through market pricing mechanisms that will correct for cost externalities associated with fuel sources and processes that result in greenhouse gas emissions. |                  |           |                     |            |                     | regulate greenhous gas emissions would imp Target's business most significant through increased prices for electricity other fuels Based on existing programs anticipate price of carbon ranging between \$ and \$20 p metric ton This translates approxima \$6-\$60 million in additional expense. |

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| Risk driver | Description | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estimate<br>financia<br>implicatio |
|-------------|-------------|------------------|-----------|---------------------|------------|---------------------|------------------------------------|
|             |             |                  |           |                     |            |                     |                                    |
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| Risk driver           | Description  | Potential impact           | Timeframe | Direct/<br>Indirect           | Likelihood             | Magnitude of impact | Estimat<br>financi<br>implication   |
|-----------------------|--|----------------------------|-----------|-------------------------------|------------------------|---------------------|---|
|                       |  |                            |           |                               |                        |                     |   |
| Cap and trade schemes | Federal proposals, and/or the efforts of states to regulate greenhouse gas emissions, would impact Target's business most significantly through increased prices for electricity and other fuels. We believe that regardless of what ultimate form these regulations take – carbon tax, cap-and-trade, or some other form – the ultimate goal of such proposals is to promote low-carbon energy sources through market pricing | Increased operational cost | >6 years  | Indirect<br>(Supply<br>chain) | About as likely as not | Low-medium          | Federal proposals and/or the efforts of states to regulate greenhour gas emissions would impart arget's business most significant through increased prices for electricity other fuel: Based on existing programs anticipate price of carbon ranging between sand \$20 pmetric ton This translates approximates \$6-\$60 million in |

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| Risk driver | Description   | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estimate financia implicatio |
|-------------|---|------------------|-----------|---------------------|------------|---------------------|------------------------------|
|             | mechanisms that will correct for cost externalities associated with fuel sources and processes that result in greenhouse gas emissions. |                  |           |                     |            |                     | additional expense.          |
|             |   |                  |           |                     |            |                     |                              |
|             |   |                  |           |                     |            |                     |                              |
|             |   |                  |           |                     |            |                     |                              |
|             |   |                  |           |                     |            |                     |                              |

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| Risk driver                             | Description  | Potential impact           | Timeframe    | Direct/<br>Indirect           | Likelihood             | Magnitude of impact | Estimate<br>financia<br>implicatio  |
|---|--|----------------------------|--------------|-------------------------------|------------------------|---------------------|---|
|   |  |                            |              |                               |                        |                     |   |
| Fuel/energy<br>taxes and<br>regulations | Although Target moves most of its merchandise via third-party transportation providers, domestic low- carbon fuel standards, fuel-economy requirements, equipment retrofit and other requirements will have an impact on our | Increased operational cost | 3 to 6 years | Indirect<br>(Supply<br>chain) | About as likely as not | Low-medium          | Although Target mov most of its merchandis via third-pa transportat providers, domestic Ic carbon fuel standards, fuel-econor requiremen equipment retrofit and other requiremen will have ar impact on c |

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| Risk driver  | Description  | Potential impact             | Timeframe       | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estimate financia implicatio   |
|--|--|------------------------------|-----------------|---------------------|------------|---------------------|--|
|  | business partners. We expect that these developments will impact our business — either directly or indirectly by increasing transportation costs. As a significant importer of retail merchandise, we also anticipate that international regulations will create a number of indirect impacts on our vendors including increased costs of manufacturing. |                              |                 |                     |            |                     | business partners. Wexpect that these developme will impact our busines either director indirectly by increasi transportat cost. |
| Product<br>efficiency<br>regulations<br>and<br>standards | Target has<br>built a highly<br>energy<br>efficient<br>portfolio of<br>stores by<br>continuously<br>adopting new<br>technologies<br>and operating<br>procedures for  | Increased<br>capital<br>cost | 1 to 3<br>years | Direct              | Unlikely   | Low-<br>medium      | Although Target mov most of its merchandis via third-pa transportat providers, domestic Ic carbon fuel standards, fuel-econor    |

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| Risk driver [   | Description   | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estimate financia implicatio   |
|---|---|------------------|-----------|---------------------|------------|---------------------|--|
| exists Ho according to the according to | oth new and disting ores. owever, we sknowledge at building and equipment odes will ontinue to volve toward gher ficiency. In a will otentially ad to creased apital costs or new and disting ores. owever, our ng-time ommitment to nergy ficient esign will elp to ditigate any gnificant aposure we ight have to ese langing ficiency andards and gulations. |                  |           |                     |            |                     | requirement retrofit and other requirement will have an impact on obusiness partners. We expect that these developme will impact our businese ither director indirectly by increasi transportate cost. |

CC5.1b

Please describe your inherent risks that are driven by changes in physical climate parameters

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| Risk driver                                   | Description   | Potential impact                            | Timeframe | Direct/<br>Indirect           | Likelihood           | Magnitude of impact | i  |
|---|---|---|-----------|-------------------------------|----------------------|---------------------|--|
| Change in precipitation extremes and droughts | Changes in precipitation extremes and droughts can impact our vendors and the products they supply. Droughts can result in less available water for certain manufacturing processes. In addition, droughts could result in reduced production capacity of necessary resources such as cotton. | Reduction/disruption in production capacity | >6 years  | Indirect<br>(Supply<br>chain) | More likely than not | Medium              | Un or will consider the search of to disconsider the search of the searc |

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| Risk driver | Description | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact |
|-------------|-------------|------------------|-----------|---------------------|------------|---------------------|
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|             |             |                  |           |                     |            |                     |

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| Risk driver | Description | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact |  |
|-------------|-------------|------------------|-----------|---------------------|------------|---------------------|--|
|             |             |                  |           |                     |            |                     |  |
|             |             |                  |           |                     |            |                     |  |
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|             |             |                  |           |                     |            |                     |  |
|             |             |                  |           |                     |            |                     |  |

CC5.1c Please describe your inherent risks that are driven by changes in other climate-related developments

| Risk<br>driver | Description  | Potential<br>impact                     | Timeframe    | Direct/<br>Indirect | Likelihood              | Magnitude of impact | Estimate financia implicatio  |
|----------------|--|---|--------------|---------------------|-------------------------|---------------------|---|
| Reputation     | Over time, it is possible that stakeholder expectations could shift as a result of climate change – driving a need for new | Reduced<br>demand for<br>goods/services | 1 to 3 years | Direct              | More likely<br>than not | Low                 | Over time, is possible that guest preference and expectatio could shift as a result climate change-driving a need for n |

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| Risk Des<br>driver | scription                          | Potential<br>impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estimate financia implicatio   |
|--------------------|------------------------------------|---------------------|-----------|---------------------|------------|---------------------|--|
| lead<br>the        | utational dership in retail ustry. |                     |           |                     |            |                     | implication merchandi offerings a base expectation of reputation leadership the retail industry. These type of incident could have an adverse impact on perception and lead to tangible adverse effects on our business, including consumer boycotts a lost sales. |

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| Risk<br>driver              | Description   | Potential impact                  | Timeframe    | Direct/<br>Indirect | Likelihood           | Magnitude of impact | Estimate<br>financia<br>implicatio  |
|-----------------------------|---|-----------------------------------|--------------|---------------------|----------------------|---------------------|---|
| Changing consumer behaviour | Over time, it is possible that guest preferences could shift as a result of climate change – driving a need for new merchandise offerings in the retail industry. | Reduced demand for goods/services | 1 to 3 years | Direct              | More likely than not | Low                 | Over time, is possible that guest' preference and expectatio could shift as a result climate change-driving a need for n merchandi offerings a base expectatio of reputations leadership the retail industry. These type of incident could have an adverse impact on perception and lead to tangible adverse effects on our business, including consumer boycotts a lost sales. |

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| Risk<br>driver | Description | Potential<br>impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estimate financia implicatio |
|----------------|-------------|---------------------|-----------|---------------------|------------|---------------------|------------------------------|
|                |             |                     |           |                     |            |                     |                              |
|                |             |                     |           |                     |            |                     |                              |
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**Further Information** 

# Page: CC6. Climate Change Opportunities

CC6.1

Have you identified any inherent climate change opportunities that have the potential to generate a substantive change in your business operations, revenue or expenditure? Tick all that apply

Opportunities driven by changes in regulation

Opportunities driven by changes in other climate-related developments

CC6.1a

Please describe your inherent opportunities that are driven by changes in regulation

| SE | e describe you     | r inherent oppo   | rtunities that            | t are driven b | y changes in reg           | julation               |                     |  |
|----|--------------------|---|---------------------------|----------------|----------------------------|------------------------|---------------------|--|
|    | Opportunity driver | Description   | Potential impact          | Timeframe      | Direct/Indirect            | Likelihood             | Magnitude of impact | Es<br>fi<br>imp  |
|    | Carbon taxes       | Greenhouse Gas Regulations – Multiple Federal and regional efforts have emerged that seek to put a price on carbon. Included in these proposals are Federal and regional cap- and-trade programs, | Reduced operational costs | >6 years       | Indirect<br>(Supply chain) | About as likely as not | Low-<br>medium      | Targinve hear carb redu efforthe seve year Through efficient man effort are over metrical several seve |

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| Opportunity driver | Description         | Potential impact | Timeframe | Direct/Indirect | Likelihood | Magnitude of impact | Es<br>fi |
|--------------------|---------------------|------------------|-----------|-----------------|------------|---------------------|----------|
| diivoi             |                     | impuot           |           |                 |            | or impact           | imp      |
|                    | carbon taxes,       |                  |           |                 |            |                     | carb     |
|                    | and other           |                  |           |                 |            |                     | emis     |
|                    | proposals.          |                  |           |                 |            |                     | ann      |
|                    | The end             |                  |           |                 |            |                     | Bas      |
|                    | objective of        |                  |           |                 |            |                     | exis     |
|                    | policymakers        |                  |           |                 |            |                     | prog     |
|                    | is to reduce        |                  |           |                 |            |                     | anti     |
|                    | the price           |                  |           |                 |            |                     | price    |
|                    | disparity           |                  |           |                 |            |                     | carb     |
|                    | between             |                  |           |                 |            |                     | rang     |
|                    | carbon-based        |                  |           |                 |            |                     | betv     |
|                    | and                 |                  |           |                 |            |                     | and      |
|                    | alternative         |                  |           |                 |            |                     | ton,     |
|                    | energy              |                  |           |                 |            |                     | tran     |
|                    | sources,            |                  |           |                 |            |                     | арр      |
|                    | establish           |                  |           |                 |            |                     | \$60     |
|                    | increased           |                  |           |                 |            |                     | milli    |
|                    | certainty for       |                  |           |                 |            |                     | ann      |
|                    | future energy       |                  |           |                 |            |                     | avoi     |
|                    | prices and          |                  |           |                 |            |                     | exp      |
|                    | regulations,        |                  |           |                 |            |                     |          |
|                    | reduce US           |                  |           |                 |            |                     |          |
|                    | dependence          |                  |           |                 |            |                     |          |
|                    | on foreign          |                  |           |                 |            |                     |          |
|                    | energy              |                  |           |                 |            |                     |          |
|                    | sources, and        |                  |           |                 |            |                     |          |
|                    | to incentivize      |                  |           |                 |            |                     |          |
|                    | organizations       |                  |           |                 |            |                     |          |
|                    | and                 |                  |           |                 |            |                     |          |
|                    | individuals         |                  |           |                 |            |                     |          |
|                    | who act to          |                  |           |                 |            |                     |          |
|                    | reduce their        |                  |           |                 |            |                     |          |
|                    | energy use.         |                  |           |                 |            |                     |          |
|                    | In addition to      |                  |           |                 |            |                     |          |
|                    | the certainty       |                  |           |                 |            |                     |          |
|                    | that would          |                  |           |                 |            |                     |          |
|                    | come from           |                  |           |                 |            |                     |          |
|                    | the                 |                  |           |                 |            |                     |          |
|                    | establishment       |                  |           |                 |            |                     |          |
|                    | of significant      |                  |           |                 |            |                     |          |
|                    | carbon regulations, |                  |           |                 |            |                     |          |
|                    | we believe          |                  |           |                 |            |                     |          |
|                    | that Target         |                  |           |                 |            |                     |          |
|                    | could benefit       |                  |           |                 |            |                     |          |
|                    | in two other        |                  |           |                 |            |                     |          |
|                    | ways. First,        |                  |           |                 |            |                     |          |
|                    | ways. Flist,        |                  |           |                 |            |                     |          |

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| Opportunity<br>driver | Description     | Potential impact | Timeframe | Direct/Indirect | Likelihood | Magnitude of impact |    |
|-----------------------|-----------------|------------------|-----------|-----------------|------------|---------------------|----|
|                       | over 10 years   |                  |           |                 |            |                     | in |
|                       | of substantial  |                  |           |                 |            |                     |    |
|                       | investments     |                  |           |                 |            |                     |    |
|                       | in energy       |                  |           |                 |            |                     |    |
|                       | efficiency will |                  |           |                 |            |                     |    |
|                       | position        |                  |           |                 |            |                     |    |
|                       | Target well to  |                  |           |                 |            |                     |    |
|                       | compete in      |                  |           |                 |            |                     |    |
|                       | an economy      |                  |           |                 |            |                     |    |
|                       | where energy    |                  |           |                 |            |                     |    |
|                       | costs           |                  |           |                 |            |                     |    |
|                       | increase.       |                  |           |                 |            |                     |    |
|                       | Strategies      |                  |           |                 |            |                     |    |
|                       | that de-        |                  |           |                 |            |                     |    |
|                       | couple our      |                  |           |                 |            |                     |    |
|                       | business        |                  |           |                 |            |                     |    |
|                       | operations      |                  |           |                 |            |                     |    |
|                       | from carbon-    |                  |           |                 |            |                     |    |
|                       | based energy    |                  |           |                 |            |                     |    |
|                       | sources will    |                  |           |                 |            |                     |    |
|                       | reduce our      |                  |           |                 |            |                     |    |
|                       | exposure to     |                  |           |                 |            |                     |    |
|                       | price           |                  |           |                 |            |                     |    |
|                       | fluctuations    |                  |           |                 |            |                     |    |
|                       | and help the    |                  |           |                 |            |                     |    |
|                       | organization    |                  |           |                 |            |                     |    |
|                       | to manage       |                  |           |                 |            |                     |    |
|                       | expense.        |                  |           |                 |            |                     |    |
|                       | Second, as      |                  |           |                 |            |                     |    |
|                       | we continue     |                  |           |                 |            |                     |    |
|                       | to invest in    |                  |           |                 |            |                     |    |
|                       | energy          |                  |           |                 |            |                     |    |
|                       | efficiency and  |                  |           |                 |            |                     |    |
|                       | renewable       |                  |           |                 |            |                     |    |
|                       | energy –        |                  |           |                 |            |                     |    |
|                       | there may be    |                  |           |                 |            |                     |    |
|                       | opportunities   |                  |           |                 |            |                     |    |
|                       | for Target to   |                  |           |                 |            |                     |    |
|                       | monetize the    |                  |           |                 |            |                     |    |
|                       | value we        |                  |           |                 |            |                     |    |
|                       | create by       |                  |           |                 |            |                     |    |
|                       | reducing        |                  |           |                 |            |                     |    |
|                       | greenhouse      |                  |           |                 |            |                     |    |
|                       | gas             |                  |           |                 |            |                     |    |
|                       | emissions       |                  |           |                 |            |                     |    |
|                       | through the     |                  |           |                 |            |                     |    |
|                       | sale of         |                  |           |                 |            |                     |    |

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| Opportunity driver    | Description  | Potential impact          | Timeframe | Direct/Indirect         | Likelihood           | Magnitude of impact | Es<br>fi<br>imp  |
|-----------------------|--|---------------------------|-----------|-------------------------|----------------------|---------------------|--|
|                       | carbon<br>offsets and/or<br>renewable<br>energy<br>certificates.   |                           |           |                         |                      |                     |  |
| Cap and trade schemes | Greenhouse Gas Regulations – Multiple Federal and regional efforts have emerged that seek to put a price on carbon. Included in these proposals are Federal and regional cap- and-trade programs, carbon taxes, and other proposals. The end objective of policymakers is to reduce the price disparity between carbon-based and alternative energy sources, establish increased certainty for future energy prices and regulations, reduce US dependence on foreign | Reduced operational costs | >6 years  | Indirect (Supply chain) | More likely than not | Low-medium          | Targinve hear carb reduce ffor the sever year Through the metal carb emission and the sever and ton, tran appropriate to the sever and ton, tran appropriate to the sever experience of the sever experience to the sever expe |

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| Opportunity<br>driver | Description                 | Potential impact | Timeframe | Direct/Indirect | Likelihood | Magnitude of impact | E<br>f<br>im |
|-----------------------|-----------------------------|------------------|-----------|-----------------|------------|---------------------|--------------|
|                       | energy                      |                  |           |                 |            |                     |              |
|                       | sources, and                |                  |           |                 |            |                     |              |
|                       | to incentivize              |                  |           |                 |            |                     |              |
|                       | organizations               |                  |           |                 |            |                     |              |
|                       | and                         |                  |           |                 |            |                     |              |
|                       | individuals                 |                  |           |                 |            |                     |              |
|                       | who act to                  |                  |           |                 |            |                     |              |
|                       | reduce their                |                  |           |                 |            |                     |              |
|                       | energy use.                 |                  |           |                 |            |                     |              |
|                       | In addition to              |                  |           |                 |            |                     |              |
|                       | the certainty<br>that would |                  |           |                 |            |                     |              |
|                       |                             |                  |           |                 |            |                     |              |
|                       | come from                   |                  |           |                 |            |                     |              |
|                       | the establishment           |                  |           |                 |            |                     |              |
|                       |                             |                  |           |                 |            |                     |              |
|                       | of significant carbon       |                  |           |                 |            |                     |              |
|                       |                             |                  |           |                 |            |                     |              |
|                       | regulations,<br>we believe  |                  |           |                 |            |                     |              |
|                       | that Target                 |                  |           |                 |            |                     |              |
|                       | could benefit               |                  |           |                 |            |                     |              |
|                       | in two other                |                  |           |                 |            |                     |              |
|                       | ways. First,                |                  |           |                 |            |                     |              |
|                       | over 10 years               |                  |           |                 |            |                     |              |
|                       | of substantial              |                  |           |                 |            |                     |              |
|                       | investments                 |                  |           |                 |            |                     |              |
|                       | in energy                   |                  |           |                 |            |                     |              |
|                       | efficiency will             |                  |           |                 |            |                     |              |
|                       | position                    |                  |           |                 |            |                     |              |
|                       | Target well to              |                  |           |                 |            |                     |              |
|                       | compete in                  |                  |           |                 |            |                     |              |
|                       | an economy                  |                  |           |                 |            |                     |              |
|                       | where energy                |                  |           |                 |            |                     |              |
|                       | costs                       |                  |           |                 |            |                     |              |
|                       | increase.                   |                  |           |                 |            |                     |              |
|                       | Strategies                  |                  |           |                 |            |                     |              |
|                       | that de-                    |                  |           |                 |            |                     |              |
|                       | couple our                  |                  |           |                 |            |                     |              |
|                       | business                    |                  |           |                 |            |                     |              |
|                       | operations                  |                  |           |                 |            |                     |              |
|                       | from carbon-                |                  |           |                 |            |                     |              |
|                       | based energy                |                  |           |                 |            |                     |              |
|                       | sources will                |                  |           |                 |            |                     |              |
|                       | reduce our                  |                  |           |                 |            |                     |              |
|                       | exposure to                 |                  |           |                 |            |                     |              |
|                       | price                       |                  |           |                 |            |                     |              |
|                       | fluctuations                |                  |           |                 |            |                     |              |

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| Opportunity driver                           | Description   | Potential impact      | Timeframe    | Direct/Indirect | Likelihood | Magnitude of impact | Es<br>fi<br>imp  |
|--|---|-----------------------|--------------|-----------------|------------|---------------------|--|
|  | and help the organization to manage expense. Second, as we continue to invest in energy efficiency and renewable energy – there may be opportunities for Target to monetize the value we create by reducing greenhouse gas emissions through the sale of carbon offsets and/or renewable energy certificates. |                       |              |                 |            |                     |  |
| Product efficiency regulations and standards | Target has built a highly energy efficient portfolio of stores by continuously adopting new technologies and operating procedures for both new and existing stores. In addition, we have team members dedicated to identifying  | Reduced capital costs | 3 to 6 years | Direct          | Unlikely   | Low                 | By cupda energy asset adva confirmed efficient and regularity to confirmed energy to confirmed efficient and regularity to confirmed energy to confirmed energy to confirmed energy to confirmed energy energ |

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| Opportunity driver | Description    | Potential impact | Timeframe | Direct/Indirect | Likelihood | Magnitude of impact | Es<br>fi<br>imp |
|--------------------|----------------|------------------|-----------|-----------------|------------|---------------------|-----------------|
|                    | financing and  |                  |           |                 |            |                     | sav             |
|                    | rebate         |                  |           |                 |            |                     | add             |
|                    | opportunities  |                  |           |                 |            |                     | hav             |
|                    | for energy     |                  |           |                 |            |                     | mer             |
|                    | efficiency     |                  |           |                 |            |                     | ded             |
|                    | projects. This |                  |           |                 |            |                     | ider            |
|                    | has allowed    |                  |           |                 |            |                     | fina            |
|                    | for increased  |                  |           |                 |            |                     | reba            |
|                    | investment in  |                  |           |                 |            |                     | opp             |
|                    | energy         |                  |           |                 |            |                     | for e           |
|                    | efficiency     |                  |           |                 |            |                     | effic           |
|                    | projects. We   |                  |           |                 |            |                     | proj            |
|                    | anticipate     |                  |           |                 |            |                     | has             |
|                    | continued      |                  |           |                 |            |                     | for i           |
|                    | opportunities  |                  |           |                 |            |                     | inve            |
|                    | to leverage    |                  |           |                 |            |                     | ene             |
|                    | third-party    |                  |           |                 |            |                     | effic           |
|                    | financing and  |                  |           |                 |            |                     | proj            |
|                    | rebate         |                  |           |                 |            |                     |                 |
|                    | opportunities  |                  |           |                 |            |                     |                 |
|                    | for            |                  |           |                 |            |                     |                 |
|                    | implementing   |                  |           |                 |            |                     |                 |
|                    | energy         |                  |           |                 |            |                     |                 |
|                    | efficiency     |                  |           |                 |            |                     |                 |
|                    | projects in    |                  |           |                 |            |                     |                 |
|                    | the coming     |                  |           |                 |            |                     |                 |
|                    | years.         |                  |           |                 |            |                     |                 |

CC6.1c
Please describe the inherent opportunities that are driven by changes in other climate-related developments

| Opportunity driver          | Description  | Potential impact | Timeframe    | Direct/<br>Indirect | Likelihood  | Magnitude of impact | Estima<br>financ<br>implicat  |
|-----------------------------|--|------------------|--------------|---------------------|-------------|---------------------|---|
| Changing consumer behaviour | From how we build our stores to the products on our shelves, environmental sustainability at Target is integrated throughout our business. Our guests have come to |                  | 1 to 3 years | Direct              | Very likely | Low                 | In 2014, we introduced N Matter—Har by Target, a collection of products froi purpose-driv brands, to m natural, orga sustainable products mo accessible for guests. |

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| Opportunity driver | Description              | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estima<br>financ<br>implicat |
|--------------------|--------------------------|------------------|-----------|---------------------|------------|---------------------|------------------------------|
|                    | expect                   |                  |           |                     |            |                     |                              |
|                    | attractive,              |                  |           |                     |            |                     |                              |
|                    | functional,              |                  |           |                     |            |                     |                              |
|                    | high-quality,            |                  |           |                     |            |                     |                              |
|                    | and                      |                  |           |                     |            |                     |                              |
|                    | affordable               |                  |           |                     |            |                     |                              |
|                    | merchandise              |                  |           |                     |            |                     |                              |
|                    | as a part of             |                  |           |                     |            |                     |                              |
|                    | our everyday             |                  |           |                     |            |                     |                              |
|                    | assortment.              |                  |           |                     |            |                     |                              |
|                    | With the                 |                  |           |                     |            |                     |                              |
|                    | growing                  |                  |           |                     |            |                     |                              |
|                    | awareness of             |                  |           |                     |            |                     |                              |
|                    | environmental            |                  |           |                     |            |                     |                              |
|                    | issues                   |                  |           |                     |            |                     |                              |
|                    | including                |                  |           |                     |            |                     |                              |
|                    | climate                  |                  |           |                     |            |                     |                              |
|                    | change and               |                  |           |                     |            |                     |                              |
|                    | health and               |                  |           |                     |            |                     |                              |
|                    | well-being,<br>we see an |                  |           |                     |            |                     |                              |
|                    | opportunity to           |                  |           |                     |            |                     |                              |
|                    | offer our                |                  |           |                     |            |                     |                              |
|                    | guests                   |                  |           |                     |            |                     |                              |
|                    | additional               |                  |           |                     |            |                     |                              |
|                    | choices within           |                  |           |                     |            |                     |                              |
|                    | our product              |                  |           |                     |            |                     |                              |
|                    | assortment               |                  |           |                     |            |                     |                              |
|                    | that will drive          |                  |           |                     |            |                     |                              |
|                    | top-line sales.          |                  |           |                     |            |                     |                              |
|                    | We constantly            |                  |           |                     |            |                     |                              |
|                    | revamp our               |                  |           |                     |            |                     |                              |
|                    | assortment to            |                  |           |                     |            |                     |                              |
|                    | make sure                |                  |           |                     |            |                     |                              |
|                    | we're giving             |                  |           |                     |            |                     |                              |
|                    | guests what              |                  |           |                     |            |                     |                              |
|                    | they want.               |                  |           |                     |            |                     |                              |
|                    | More and                 |                  |           |                     |            |                     |                              |
|                    | more, we're              |                  |           |                     |            |                     |                              |
|                    | rethinking the           |                  |           |                     |            |                     |                              |
|                    | design of the            |                  |           |                     |            |                     |                              |
|                    | products and             |                  |           |                     |            |                     |                              |
|                    | packaging we             |                  |           |                     |            |                     |                              |
|                    | sell to                  |                  |           |                     |            |                     |                              |
|                    | incorporate              |                  |           |                     |            |                     |                              |
|                    | sustainable              |                  |           |                     |            |                     |                              |
|                    | attributes -             |                  |           |                     |            |                     |                              |

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| Opportunity<br>driver | Description              | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estim<br>finan<br>implica |
|-----------------------|--------------------------|------------------|-----------|---------------------|------------|---------------------|---------------------------|
|                       | because it's             |                  |           |                     |            |                     |                           |
|                       | the right thing          |                  |           |                     |            |                     |                           |
|                       | to do and                |                  |           |                     |            |                     |                           |
|                       | because it               |                  |           |                     |            |                     |                           |
|                       | creates                  |                  |           |                     |            |                     |                           |
|                       | additional               |                  |           |                     |            |                     |                           |
|                       | value for our            |                  |           |                     |            |                     |                           |
|                       | guests. We               |                  |           |                     |            |                     |                           |
|                       | measure our              |                  |           |                     |            |                     |                           |
|                       | guests'                  |                  |           |                     |            |                     |                           |
|                       | preferences              |                  |           |                     |            |                     |                           |
|                       | through                  |                  |           |                     |            |                     |                           |
|                       | surveys, trend           |                  |           |                     |            |                     |                           |
|                       | research,                |                  |           |                     |            |                     |                           |
|                       | sales patterns           |                  |           |                     |            |                     |                           |
|                       | and product              |                  |           |                     |            |                     |                           |
|                       | tests. In many           |                  |           |                     |            |                     |                           |
|                       | departments within our   |                  |           |                     |            |                     |                           |
|                       |                          |                  |           |                     |            |                     |                           |
|                       | stores, guests will find |                  |           |                     |            |                     |                           |
|                       | product                  |                  |           |                     |            |                     |                           |
|                       | choices that             |                  |           |                     |            |                     |                           |
|                       | incorporate              |                  |           |                     |            |                     |                           |
|                       | recycled                 |                  |           |                     |            |                     |                           |
|                       | materials,               |                  |           |                     |            |                     |                           |
|                       | nontoxic                 |                  |           |                     |            |                     |                           |
|                       | chemicals or             |                  |           |                     |            |                     |                           |
|                       | organic                  |                  |           |                     |            |                     |                           |
|                       | ingredients,             |                  |           |                     |            |                     |                           |
|                       | and                      |                  |           |                     |            |                     |                           |
|                       | packaging                |                  |           |                     |            |                     |                           |
|                       | designs that             |                  |           |                     |            |                     |                           |
|                       | minimize                 |                  |           |                     |            |                     |                           |
|                       | waste and                |                  |           |                     |            |                     |                           |
|                       | incorporate              |                  |           |                     |            |                     |                           |
|                       | recyclable or            |                  |           |                     |            |                     |                           |
|                       | other                    |                  |           |                     |            |                     |                           |
|                       | preferable               |                  |           |                     |            |                     |                           |
|                       | materials. In            |                  |           |                     |            |                     |                           |
|                       | addition to              |                  |           |                     |            |                     |                           |
|                       | top-line sales           |                  |           |                     |            |                     |                           |
|                       | growth                   |                  |           |                     |            |                     |                           |
|                       | opportunities            |                  |           |                     |            |                     |                           |
|                       | – there are              |                  |           |                     |            |                     |                           |
|                       | opportunities            |                  |           |                     |            |                     |                           |
|                       | to drive                 |                  |           |                     |            |                     |                           |

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| Opportunity driver | Description   | Potential impact | Timeframe    | Direct/<br>Indirect | Likelihood  | Magnitude of impact | Estima<br>financ<br>implicat  |
|--------------------|---|------------------|--------------|---------------------|-------------|---------------------|---|
|                    | improved margin through a greater focus on product and packaging design. The elimination of excess material and energy costs from product manufacturing and transportation can translate into lower cost of goods sold.   |                  |              |                     |             |                     |   |
| Reputation         | We also recognize that environmental sustainability is important to both our current and prospective team members and guests. We communicate with team members throughout the year and involve them in generating new ideas and sharing their environmental efforts. Within the first month of launching an interactive |                  | 1 to 3 years | Direct              | Very likely | Low                 | In 2014, we introduced M Matter—Han by Target, a collection of products from purpose-driv brands, to m natural, orga sustainable products mo accessible for guests. |

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| Opportunity driver | Description               | Potential impact | Timeframe | Direct/<br>Indirect | Likelihood | Magnitude of impact | Estima<br>financ<br>implicat |
|--------------------|---------------------------|------------------|-----------|---------------------|------------|---------------------|------------------------------|
|                    | internal web              |                  |           |                     |            |                     |                              |
|                    | dedicated to              |                  |           |                     |            |                     |                              |
|                    | sustainability,           |                  |           |                     |            |                     |                              |
|                    | more than                 |                  |           |                     |            |                     |                              |
|                    | 500                       |                  |           |                     |            |                     |                              |
|                    | headquarters              |                  |           |                     |            |                     |                              |
|                    | team                      |                  |           |                     |            |                     |                              |
|                    | members                   |                  |           |                     |            |                     |                              |
|                    | joined the site  – and it |                  |           |                     |            |                     |                              |
|                    | - and it                  |                  |           |                     |            |                     |                              |
|                    | grow daily. As            |                  |           |                     |            |                     |                              |
|                    | we pursue                 |                  |           |                     |            |                     |                              |
|                    | significant               |                  |           |                     |            |                     |                              |
|                    | growth in the             |                  |           |                     |            |                     |                              |
|                    | coming years,             |                  |           |                     |            |                     |                              |
|                    | we believe                |                  |           |                     |            |                     |                              |
|                    | our                       |                  |           |                     |            |                     |                              |
|                    | sustainability            |                  |           |                     |            |                     |                              |
|                    | efforts will              |                  |           |                     |            |                     |                              |
|                    | position us to            |                  |           |                     |            |                     |                              |
|                    | retain our                |                  |           |                     |            |                     |                              |
|                    | current top performers,   |                  |           |                     |            |                     |                              |
|                    | and attract               |                  |           |                     |            |                     |                              |
|                    | the best                  |                  |           |                     |            |                     |                              |
|                    | talent, by                |                  |           |                     |            |                     |                              |
|                    | differentiating           |                  |           |                     |            |                     |                              |
|                    | Target from               |                  |           |                     |            |                     |                              |
|                    | other                     |                  |           |                     |            |                     |                              |
|                    | potential                 |                  |           |                     |            |                     |                              |
|                    | employers.                |                  |           |                     |            |                     |                              |

CC6.1e

Please explain why you do not consider your company to be exposed to inherent opportunities driven by physical climate parameters that have the potential to generate a substantive change in your business operations, revenue or expenditure

We do not believe that we are exposed to opportunities driven by physical climate parameters that have the potential to generate substantive change in our business operations, revenue, or expenditure. We understand that physical climate change risks may affect our operations, customers, and supply chain through a number of parameters: including changing precipitation patterns, increased extreme weather events, prolonged droughts or floods, and changes in average and/or extreme temperatures. In some cases, these effects may offer our business an opportunity if we are able to respond quickly or mitigate the impacts more effectively. For example, our global supply chain may provide access to products, in the event of a climate related supply interruption that regional retailers could not access. Ultimately, the likelihood and **CDP** Page 32 of 44

> magnitude of these potential opportunities around the world are sufficiently small and/or the timeframe (5+ years) sufficiently long that we do not anticipate that they have the potential to substantively change our business.

**Further Information** 

# Module: GHG Emissions Accounting, Energy and Fuel Use, and Trading

# Page: CC7. Emissions Methodology

CC7.1

Please provide your base year and base year emissions (Scopes 1 and 2)

| Scope                    | Base year                            | Base year emissions (metric tonnes CO2e) |
|--------------------------|--------------------------------------|--|
| Scope 1                  | Mon 01 Jan 2007 - Mon 31<br>Dec 2007 | 248114                                   |
| Scope 2 (location-based) | Mon 01 Jan 2007 - Mon 31<br>Dec 2007 | 2709888                                  |
| Scope 2 (market-based)   |                                      |  |

#### CC7.2

Please give the name of the standard, protocol or methodology you have used to collect activity data and calculate Scope 1 and Scope 2 emissions

| Please select the published methodologies that you use |
|--|
| The Climate Registry: General Reporting Protocol       |

#### CC7.2a

If you have selected "Other" in CC7.2 please provide details of the standard, protocol or methodology you have used to collect activity data and calculate Scope 1 and Scope 2 emissions

Please give the source for the global warming potentials you have used

| Gas  | Reference                                      |
|------|--|
| CO2  | IPCC Second Assessment Report (SAR - 100 year) |
| CH4  | IPCC Second Assessment Report (SAR - 100 year) |
| N2O  | IPCC Second Assessment Report (SAR - 100 year) |
| HFCs | IPCC Second Assessment Report (SAR - 100 year) |
| PFCs | IPCC Second Assessment Report (SAR - 100 year) |
| SF6  | IPCC Second Assessment Report (SAR - 100 year) |

# CC7.4

Please give the emissions factors you have applied and their origin; alternatively, please attach an Excel spreadsheet with this data at the bottom of this page

| Fuel/Material/Energy | <b>Emission Factor</b> | Unit                    | Reference            |
|----------------------|------------------------|-------------------------|----------------------|
| Diesel/Gas oil       | 22.51                  | lb CO2e per gallon      | Climate Registry GRP |
| Diesel/Gas oil       | 22.45                  | lb CO2e per gallon      | Climate Registry GRP |
| Electricity          |                        | lb CO2e per MWh         | eGRID Attachment     |
| Electricity          |                        | lb CO2e per MWh         | Climate Registry GRP |
| Natural gas          | 117.18                 | lb CO2e per million BTU | Climate Registry GRP |
| Natural gas          | 116.18                 | lb CO2e per million BTU | Climate Registry GRP |
| Propane              | 139.73                 | lb CO2e per million BTU | Climate Registry GRP |

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| Fuel/Material/Energy | <b>Emission Factor</b> | Unit                    | Reference            |
|----------------------|------------------------|-------------------------|----------------------|
| Propane              | 140.61                 | Ib CO2e per million BTU | Climate Registry GRP |

#### **Further Information**

#### **Attachments**

2015 CPD eGRID Factors.xlsx

Page: CC8. Emissions Data - (1 Feb 2015 - 31 Jan 2016)

CC8.1

Please select the boundary you are using for your Scope 1 and 2 greenhouse gas inventory Operational control

CC8.2

Please provide your gross global Scope 1 emissions figures in metric tonnes CO2e 581568

CC8.3

Does your company have any operations in markets providing product or supplier specific data in the form of contractual instruments?

No

CC8.3a

Please provide your gross global Scope 2 emissions figures in metric tonnes CO2e

| Scope 2, location-based | Scope 2, market-based (if applicable) | Comment |
|-------------------------|---------------------------------------|---------|
| 2290938                 |                                       |         |

#### CC8.4

Are there are any sources (e.g. facilities, specific GHGs, activities, geographies, etc.) of Scope 1 and Scope 2 emissions that are within your selected reporting boundary which are not included in your disclosure?

Yes

# CC8.4a

Please provide details of the sources of Scope 1 and Scope 2 emissions that are within your selected reporting boundary which are not included in your disclosure

| Source                         | Relevance<br>of Scope 1<br>emissions<br>from this<br>source | Relevance of location- based Scope 2 emissions from this source | Relevance of<br>market-based<br>Scope 2<br>emissions<br>from this<br>source (if<br>applicable) | Explain why the source is excluded   |
|--------------------------------|---|---|--|--|
| Non-US<br>Office<br>Facilities | Emissions<br>are not<br>relevant                            | Emissions<br>are not<br>relevant                                |  | Our current disclosure does not include our headquarters and sales facilities outside of the United States. This includes three buildings in India and several small sales offices scattered around the globe. These facilities are currently excluded due to a lack of reliable data on energy consumption. Based on estimates of potential |

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| Source | Relevance<br>of Scope 1<br>emissions<br>from this<br>source | Relevance of location- based Scope 2 emissions from this source | Relevance of<br>market-based<br>Scope 2<br>emissions<br>from this<br>source (if<br>applicable) | Explain why the source is excluded  |
|--------|---|---|--|---|
|        |   |   |  | emissions from all of these sources, they are considered de minimis, and likely would contribute significantly less than 1% of our overall Scope 1 and Scope 2 emissions. |

# CC8.5

Please estimate the level of uncertainty of the total gross global Scope 1 and 2 emissions figures that you have supplied and specify the sources of uncertainty in your data gathering, handling and calculations

| Scope                           | Uncertainty range                                    | Main sources of uncertainty                 | Please expand on the uncertainty in your data   |
|---------------------------------|--|---|---|
| Scope 1                         | More than<br>10% but less<br>than or equal<br>to 20% | Data Gaps Metering/ Measurement Constraints | Target does not currently conduct a formal uncertainty analysis on our GHG inventory. However, we feel confident in the reliability of our utility data, which in 2015 accounted for 87% of our total emissions. Refrigerant makes up most of the remaining 13% and although our refrigerant tracking system is not as tightly controlled as our utility data, we feel reasonably confident that it is within 15% of actual leakage. Based on that estimate, we feel our Scope 1 uncertainty is greater than 10% but less than 20%. |
| Scope 2<br>(location-<br>based) | Less than or equal to 2%                             | Assumptions                                 | Target does not currently conduct a formal uncertainty analysis on our GHG inventory. However, we feel confident in the reliability of our utility data, which in 2015 accounted for 87% of our total emissions. We feel our scope 2 uncertainty is less than 2%.   |
| Scope 2<br>(market-<br>based)   |  |   |   |

#### CC8.6

Please indicate the verification/assurance status that applies to your reported Scope 1 emissions

Third party verification or assurance process in place

# CC8.6a

Please provide further details of the verification/assurance undertaken for your Scope 1 emissions, and attach the relevant statements

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| Verification<br>or<br>assurance<br>cycle in<br>place | Status in<br>the<br>current<br>reporting<br>year | Type of<br>verification<br>or<br>assurance | Attach the statement                             | Page/section reference | Relevant<br>standard | Propo<br>of<br>repoi<br>Scop<br>emiss<br>verif<br>(% |
|--|--|--|--|------------------------|----------------------|--|
| Annual process                                       | Complete   | Limited assurance                          | GHGVerificationStatement Target 2015 - FINAL.pdf | 1                      | ISO14064-3           | 100  |

#### CC8.7

Please indicate the verification/assurance status that applies to at least one of your reported Scope 2 emissions figures

Third party verification or assurance process in place

#### CC8.7a

Please provide further details of the verification/assurance undertaken for your location-based and/or market-based Scope 2 emissions, and attach the relevant statements

| Location-<br>based or<br>market-<br>based<br>figure? | Verification<br>or<br>assurance<br>cycle in<br>place | Status in<br>the<br>current<br>reporting<br>year | Type of<br>verification<br>or<br>assurance | Attach the statement                             | Page/Section<br>reference | Releva<br>standa |
|--|--|--|--|--|---------------------------|------------------|
| Location-<br>based                                   | Annual process                                       | Complete   | Limited assurance                          | GHGVerificationStatement Target 2015 - FINAL.pdf | 1                         | ISO1406          |

# CC8.8

Please identify if any data points have been verified as part of the third party verification work undertaken, other than the verification of emissions figures reported in CC8.6, CC8.7 and CC14.2

| Additional data points verified | Comment |
|---------------------------------|---------|
| No additional data verified     |         |

# CC8.9

Are carbon dioxide emissions from biologically sequestered carbon relevant to your organization?

**Further Information** 

# Page: CC9. Scope 1 Emissions Breakdown - (1 Feb 2015 - 31 Jan 2016)

# CC9.1

Do you have Scope 1 emissions sources in more than one country?

No

# CC9.2

Please indicate which other Scope 1 emissions breakdowns you are able to provide (tick all that apply)

By GHG type

By activity

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CC9.2c

Please break down your total gross global Scope 1 emissions by GHG type

| GHG type | Scope 1 emissions (metric tonnes CO2e) |
|----------|--|
| CO2      | 206186                                 |
| CH4      | 355                                    |
| N2O      | 158                                    |
| HFCs     | 374869                                 |

#### CC9.2d

Please break down your total gross global Scope 1 emissions by activity

| Activity              | Scope 1 emissions (metric tonnes CO2e) |
|-----------------------|--|
| Stationary Combustion | 185216                                 |
| Mobile Sources        | 21482                                  |
| Refrigerants          | 374869                                 |

## **Further Information**

# Page: CC10. Scope 2 Emissions Breakdown - (1 Feb 2015 - 31 Jan 2016)

#### CC10.1

Do you have Scope 2 emissions sources in more than one country?

No

CC10.2

Please indicate which other Scope 2 emissions breakdowns you are able to provide (tick all that apply)

By activity

# CC10.2c

Please break down your total gross global Scope 2 emissions by activity

| Activity         | Scope 2 emissions, location based (metric tonnes CO2e) | Scope 2 emissions, market-based (metric tonnes CO2e) |
|------------------|--|--|
| Electricity      | 2286639  |  |
| Steam            | 3127   |  |
| Chilled<br>Water | 1172   |  |

# **Further Information**

# Page: CC11. Energy

# CC11.1

What percentage of your total operational spend in the reporting year was on energy?

More than 0% but less than or equal to 5%

# CC11.2

Please state how much heat, steam, and cooling in MWh your organization has purchased and consumed during the reporting year

| Energy type | Energy purchased and consumed (MWh) |
|-------------|-------------------------------------|
| Heat        | 0                                   |
| Steam       | 17170                               |
| Cooling     | 3309                                |

#### CC11.3

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Please state how much fuel in MWh your organization has consumed (for energy purposes) during the reporting year

1101782

#### CC11.3a

Please complete the table by breaking down the total "Fuel" figure entered above by fuel type

| Fuels          | MWh     |
|----------------|---------|
| Diesel/Gas oil | 91197   |
| Natural gas    | 1003463 |
| Propane        | 7122    |

#### CC11.4

Please provide details of the electricity, heat, steam or cooling amounts that were accounted at a low carbon emission factor in the market-based Scope 2 figure reported in CC8.3a

| Basis for applying a low | MWh consumed associated with low carbon | Comment |
|--------------------------|---|---------|
| carbon emission factor   | electricity, heat, steam or cooling     |         |

#### CC11.5

Please report how much electricity you produce in MWh, and how much electricity you consume in **MWh** 

| Total<br>electricity<br>consumed<br>(MWh) | Consumed electricity that is purchased (MWh) | Total<br>electricity<br>produced<br>(MWh) | Total<br>renewable<br>electricity<br>produced<br>(MWh) | Consumed renewable electricity that is produced by company (MWh) | Comment |
|---|--|---|--|--|---------|
| 4553473                                   | 4510255                                      | 62174                                     | 62174  | 9434   |         |

**Further Information** 

# Page: CC12. Emissions Performance

How do your gross global emissions (Scope 1 and 2 combined) for the reporting year compare to the previous year?

Decreased

## CC12.1a

Please identify the reasons for any change in your gross global emissions (Scope 1 and 2 combined) and for each of them specify how your emissions compare to the previous year

| Reason                         | Emissions<br>value<br>(percentage) | Direction of change | Please explain and include calculation |
|--------------------------------|------------------------------------|---------------------|--|
| Emissions reduction activities | 0.1                                | Decrease            |  |
| Divestment                     |                                    |                     |  |
| Acquisitions                   |                                    |                     |  |
| Mergers                        |                                    |                     |  |
| Change in output               | 2.5                                | Decrease            | Target closed 127 stores in Canada     |
|                                | 7                                  | Decrease            |  |

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| Reason                                  | Emissions<br>value<br>(percentage) | Direction of change | Please explain and include calculation  |
|---|------------------------------------|---------------------|---|
| Change in methodology                   |                                    |                     | This change is a combination of two factors: 1) we updated the EGRID electricity factors to use the most recent and 2) we excluded R-22 from our inventory this year in order to be consistent with the General Reporting Protocol; we mistakenly included R-22 in our inventory the past two years |
| Change in boundary                      |                                    |                     |   |
| Change in physical operating conditions |                                    |                     |   |
| Unidentified                            |                                    |                     |   |
| Other                                   |                                    |                     |   |

#### CC12.1b

Is your emissions performance calculations in CC12.1 and CC12.1a based on a location-based Scope 2 emissions figure or a market-based Scope 2 emissions figure?

Location-based

#### CC12.2

Please describe your gross global combined Scope 1 and 2 emissions for the reporting year in metric tonnes CO2e per unit currency total revenue

| Intensity<br>figure = | Metric<br>numerator (Gross<br>global combined<br>Scope 1 and 2<br>emissions) | Metric<br>denominator:<br>Unit total<br>revenue | Scope 2<br>figure<br>used | % change from previous year | of<br>change<br>from<br>previous<br>year | Reason<br>for<br>change                                     |
|-----------------------|--|---|---------------------------|-----------------------------|--|---|
| .0000389              | metric tonnes<br>CO2e  | 73785000000                                     | Location-<br>based        | 11                          | Decrease                                 | Same as reasons in 12.1a, coupled with an increase in sales |

## CC12.3

Please provide any additional intensity (normalized) metrics that are appropriate to your business operations

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| Intensity<br>figure = | Metric<br>numerator (Gross<br>global combined<br>Scope 1 and 2<br>emissions) | Metric<br>denominator                        | Metric<br>denominator:<br>Unit total | Scope 2<br>figure<br>used | %<br>change<br>from<br>previous<br>year | Direction<br>of<br>change<br>from<br>previous<br>year | Reaso<br>for<br>chang                           |
|-----------------------|--|--|--------------------------------------|---------------------------|---|---|---|
| 8.42                  | metric tonnes<br>CO2e  | full time<br>equivalent<br>(FTE)<br>employee | 341000                               | Location-<br>based        | 3.5                                     | Decrease  | Same reasor in 12.1 couple with a decrea in FTE |

**Further Information** 

# Page: CC13. Emissions Trading

Do you participate in any emissions trading schemes?

No, and we do not currently anticipate doing so in the next 2 years

Has your organization originated any project-based carbon credits or purchased any within the reporting period?

No

**Further Information** 

# Page: CC14. Scope 3 Emissions

CC14.1

Please account for your organization's Scope 3 emissions, disclosing and explaining any exclusions

| Sources of<br>Scope 3<br>emissions             | Evaluation<br>status               | metric<br>tonnes<br>CO2e | Emissions<br>calculation<br>methodology | Percentage of emissions calculated using data obtained from suppliers or value chain partners | Explanation |
|--|------------------------------------|--------------------------|---|---|-------------|
| Purchased goods and services                   | Relevant,<br>not yet<br>calculated |                          |   |   |             |
| Capital goods                                  | Relevant,<br>not yet<br>calculated |                          |   |   |             |
| Fuel-and-<br>energy-related<br>activities (not | Relevant,<br>not yet<br>calculated |                          |   |   |             |

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| Sources of<br>Scope 3<br>emissions       | Evaluation<br>status                        | metric<br>tonnes<br>CO2e | Emissions<br>calculation<br>methodology   | Percentage of emissions calculated using data obtained from suppliers or value chain partners | Explanation   |
|--|---|--------------------------|---|---|---|
| included in<br>Scope 1 or 2)             |   |                          |   |   |   |
| Upstream transportation and distribution | Relevant,<br>not yet<br>calculated          |                          |   |   |   |
| Waste generated in operations            | Relevant,<br>not yet<br>calculated          |                          |   |   |   |
| Business travel                          | Relevant, calculated                        | 13084                    | Our business travel emissions estimate includes passenger miles on commercial airlines. We used emissions factors from US EPA Climate Leaders Business Travel Module. Global warming potentials are from the IPCC Second Assessment Report. We did not apply a radiative forcing adjustment to the airline travel emissions |   |   |
| Employee                                 | Relevant,<br>not yet<br>calculated          |                          |   |   |   |
| Upstream<br>leased assets                | Not<br>relevant,<br>explanation<br>provided |                          |   |   | Target's<br>upstream<br>leased assets<br>are<br>accounted for<br>in our Scope |

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| Sources of<br>Scope 3<br>emissions                  | Evaluation<br>status                        | metric<br>tonnes<br>CO2e | Emissions<br>calculation<br>methodology | Percentage of emissions calculated using data obtained from suppliers or value chain partners | Explanation  |
|---|---|--------------------------|---|---|--|
|   |   |                          |   |   | 1 and Scope<br>2 emissions.  |
| Downstream<br>transportation<br>and<br>distribution | Relevant,<br>not yet<br>calculated          |                          |   |   |  |
| Processing of sold products                         | Not relevant, explanation provided          |                          |   |   | Target does<br>not sell<br>intermediate<br>products                |
| Use of sold products                                | Relevant,<br>not yet<br>calculated          |                          |   |   |  |
| End of life<br>treatment of<br>sold products        | Relevant,<br>not yet<br>calculated          |                          |   |   |  |
| Downstream<br>leased assets                         | Not<br>relevant,<br>explanation<br>provided |                          |   |   | Target does<br>not lease any<br>significant<br>number of<br>assets |
| Franchises  | Not relevant, explanation provided          |                          |   |   | Target does<br>not operate<br>any<br>franchises                    |
| Investments   | Not<br>evaluated                            |                          |   |   |  |
| Other (upstream)                                    |   |                          |   |   |  |
| Other (downstream)                                  |   |                          |   |   |  |

# CC14.2

Please indicate the verification/assurance status that applies to your reported Scope 3 emissions

Third party verification or assurance process in place

# CC14.2a

Please provide further details of the verification/assurance undertaken, and attach the relevant statements

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| Verification<br>or<br>assurance<br>cycle in<br>place | Status in<br>the<br>current<br>reporting<br>year | Type of verification or assurance | Attach the statement                             | Page/Section reference | Relevant<br>standard | Prop<br>report<br>3 en<br>veri |
|--|--|-----------------------------------|--|------------------------|----------------------|--------------------------------|
| Annual process                                       | Complete   | Limited assurance                 | GHGVerificationStatement Target 2015 - FINAL.pdf |                        | ISO14064-3           |                                |

#### CC14.3

Are you able to compare your Scope 3 emissions for the reporting year with those for the previous year for any sources?

Yes

#### CC14.3a

Please identify the reasons for any change in your Scope 3 emissions and for each of them specify how your emissions compare to the previous year

| Sources of Scope 3 emissions | Reason for change | Emissions value (percentage) | Direction of change | Comment |  |
|------------------------------|-------------------|------------------------------|---------------------|---------|--|
| Business travel              | Change in output  | 22                           | Decrease            |         |  |

#### CC14.4

Do you engage with any of the elements of your value chain on GHG emissions and climate change strategies? (Tick all that apply)

Yes, our suppliers

#### CC14.4a

Please give details of methods of engagement, your strategy for prioritizing engagement and measures of success

We are engaging our suppliers through our work with the Natural Resource Defense Council's Clean by Design Program and the Sustainable Apparel Coalition. We have been heavily engaged in the multi-stakeholder group- the Sustainable Apparel Coalition, as a founding member with other retailers, brands, suppliers, NGOs, academic experts, and the U.S. Environmental Protection Agency. Collectively, we developed an index tool that creates a common approach for measuring and evaluating sustainability performance in the supply chain, including emissions. We used the facilities module to assess more than 3,000 of the facilities where our owned-brand products are manufactured. Ninety-five percent of these facilities voluntarily participated and we used the results to prioritize our coaching efforts on the facilities that have the biggest potential impact/opportunity.

Our Product Design and Development team is also working with the Clean by Design program aimed at reducing the environmental impact of the textile industry. A select group of fabric mills participated in a pilot where low-cost and no-cost investments were identified to reduce waste, water, and energy use at the mills. These investments have a payback period under a year and represent thousands of dollars in annual savings

# CC14.4b

To give a sense of scale of this engagement, please give the number of suppliers with whom you are engaging and the proportion of your total spend that they represent

| Number of suppliers | % of total spend (direct and indirect) | Comment |
|---------------------|--|---------|
| 3000                |  |         |

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CC14.4c

If you have data on your suppliers' GHG emissions and climate change strategies, please explain how you make use of that data

| How you make use of the data  | Please give details  |
|---|--|
| Use in supplier scorecards  | Target has adopted use of the Higg Index, and the results of these assessments are incorporated into annual vendor and supplier reporting, side-by-side existing metrics of cost, design and quality. Target used the facilities module to assess more than 3,000 of the facilities where our Target-brand products are manufactured. Ninety-five percent of these facilities voluntarily participated, and we used the results to priorities our coaching efforts on the facilities that have the biggest potential impact. |
| Identifying GHG<br>sources to<br>prioritize for<br>reduction<br>actions | Target has adopted use of the Higg Index, and the results of these assessments are incorporated into annual vendor and supplier reporting, side-by-side existing metrics of cost, design and quality. Target used the facilities module to assess more than 3,000 of the facilities where our Target-brand products are manufactured. Ninety-five percent of these facilities voluntarily participated, and we used the results to priorities our coaching efforts on the facilities that have the biggest potential impact. |

**Further Information** 

Module: Sign Off

Page: CC15. Sign Off

CC15.1

Please provide the following information for the person that has signed off (approved) your CDP climate change response

| Name         | Job title               | Corresponding job category         |
|--------------|-------------------------|------------------------------------|
| Greg Downing | Manager, Sustainability | Environment/Sustainability manager |

**Further Information** 

CDP: [X][-,-][P2]



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