



Mark Schindele

Chief Stores Officer







WELCOME COLLEGE STUDENTS

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WELCOME COLLEGE STUDENTS

Grandparent's Day
Sunday, September 12

send a sunny hello

COLLEGE HOME

Shoes

adult sweatshirts & joggers

kids' sweatshirts

feel good together

feel-good styles \$20 and under

**Terrance
Reddick**
Fairview Heights, IL
T-2414



**Manu
Lopes**
Kahului, HI
T-2660







**The most important investment
we can make is in **our team**.**

MarketWatch

Target to invest up to \$300 million to lift starting wage range to \$15 to \$24, expand health benefits

Published: Feb. 28, 2022 at 8:21 a.m. ET

By Tonya Garcia

CNBC EVOLVE

Target to pay 100% of college tuition and textbooks in bid to attract workers

PUBLISHED WED, AUG 4 2021-10:00 AM EDT | UPDATED THU, AUG 5 2021-4:10 PM EDT

Melissa Repko
@MELISSA_REPKO

Forbes

Target Raises Minimum Wage To \$15 An Hour





We are focused on **desired hours
+ **reliable scheduling.****



35,000

**team members have signed up
for On-Demand scheduling**





**On-Demand scheduling
provides **more options**
for team members.**





Supporting Our Team

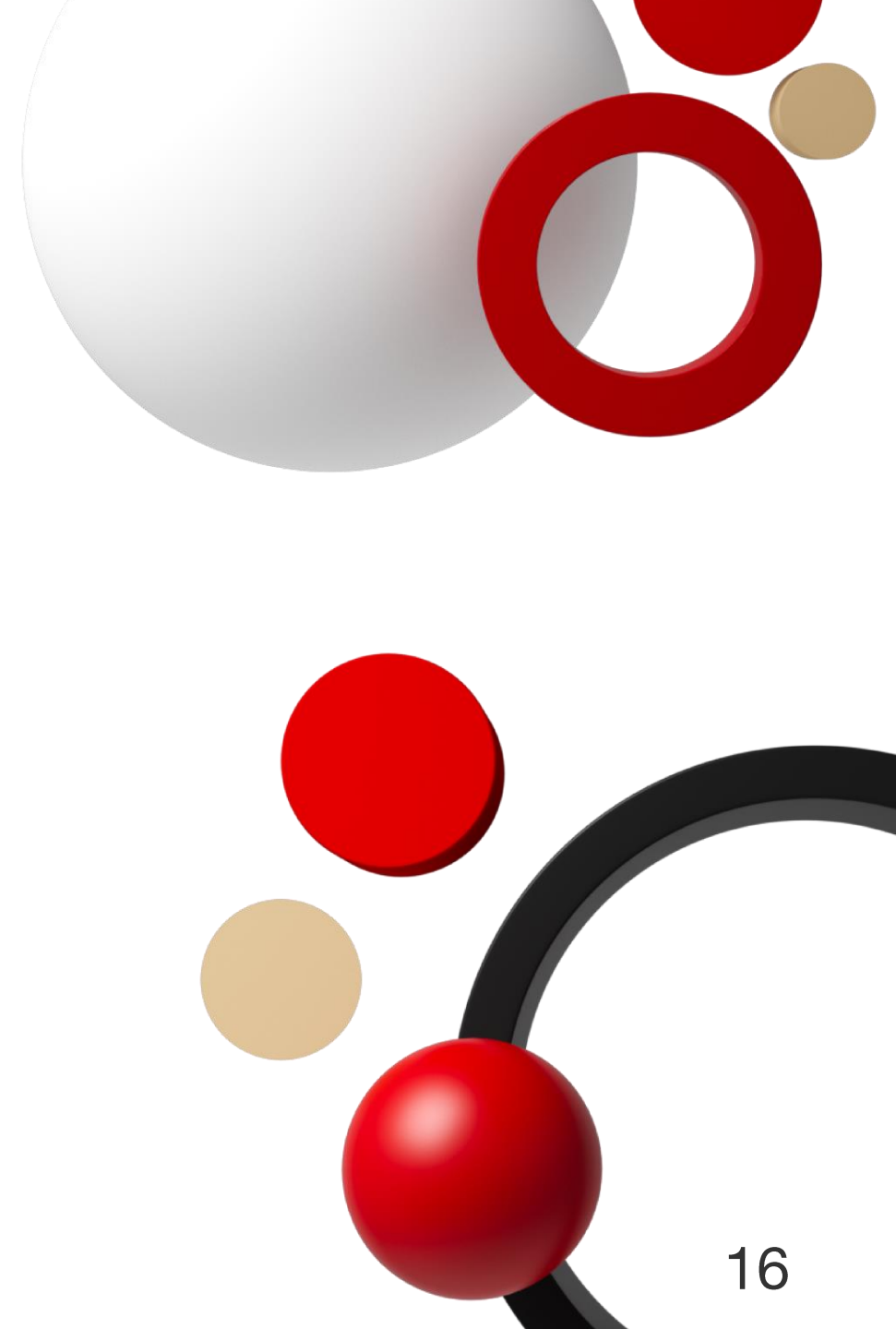
While Delivering for Our Guests



**Best Team
in Retail**



Delivering for **Our Guests**





+10%

**in overall NPS
over the last two years**





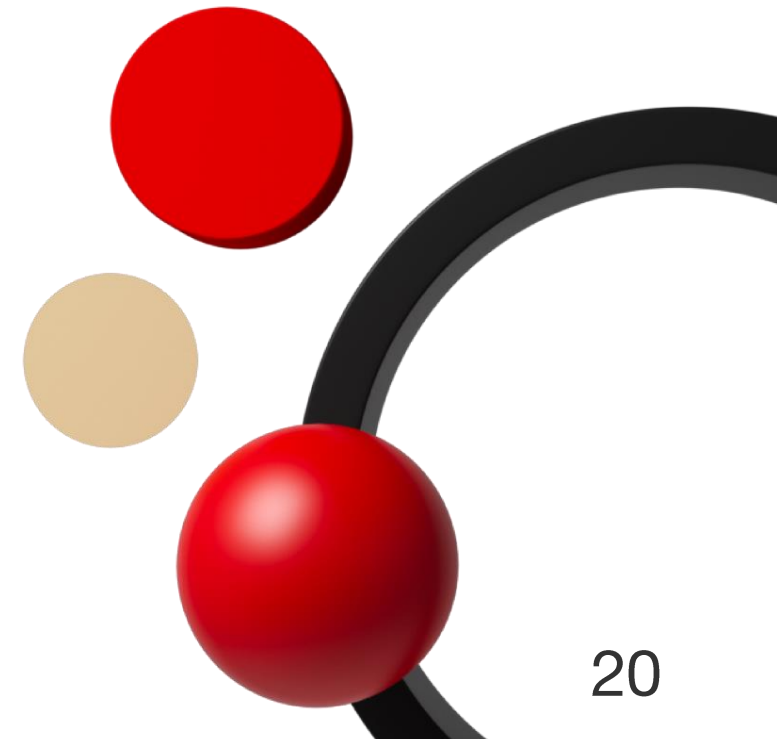


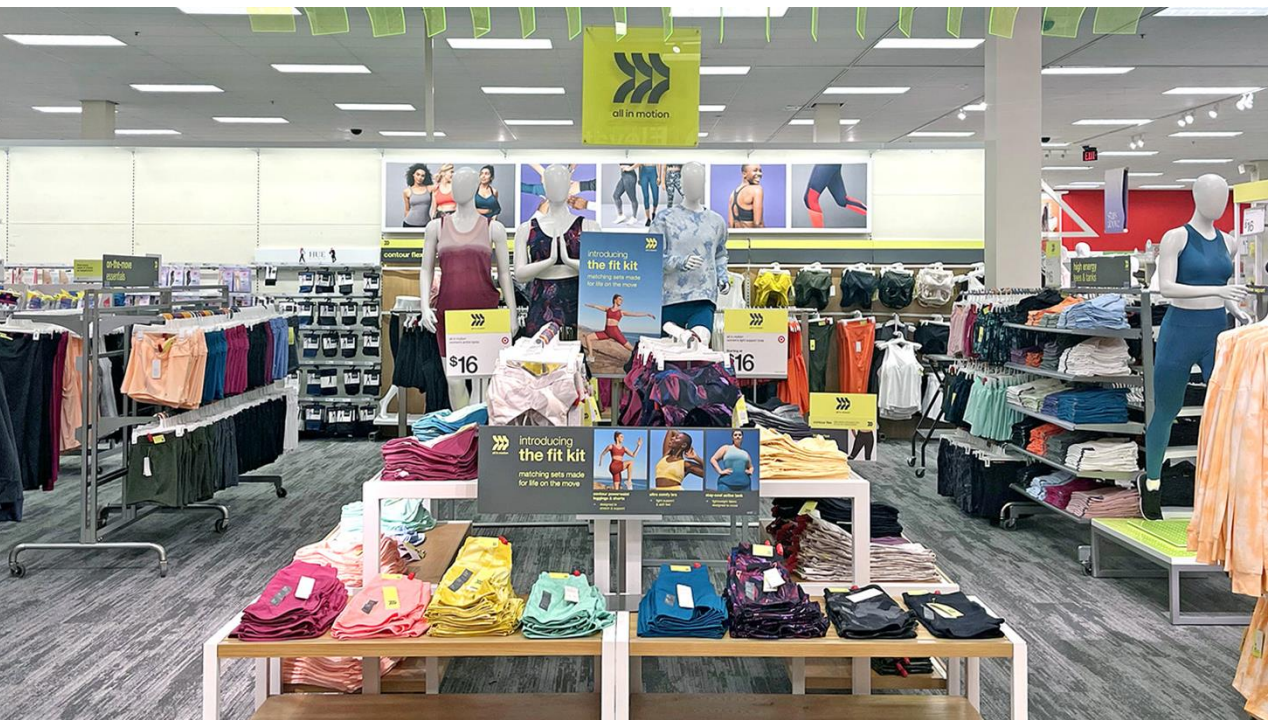
drive up

+60%

**of new Drive Up
guests use it again
within the month**

Fueling Our Momentum







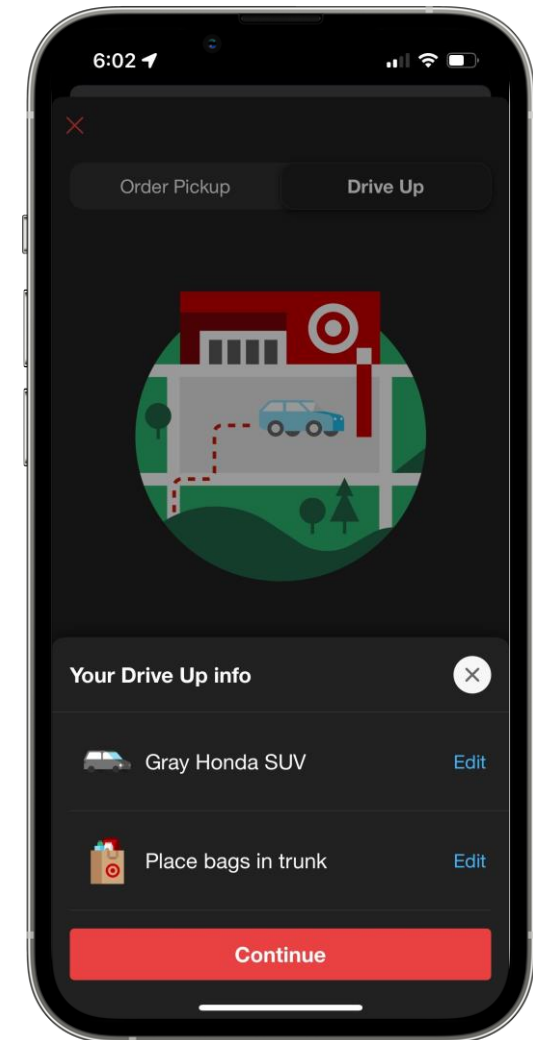
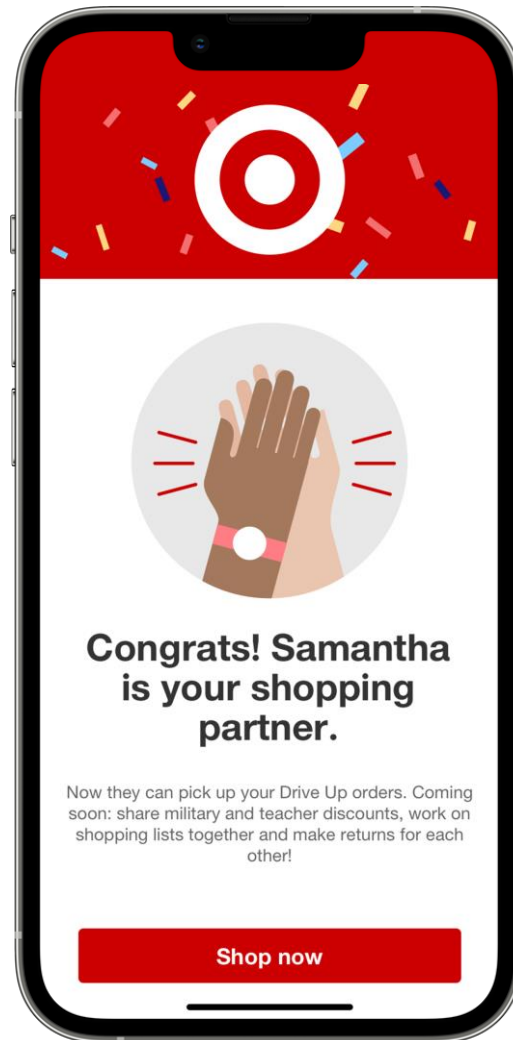
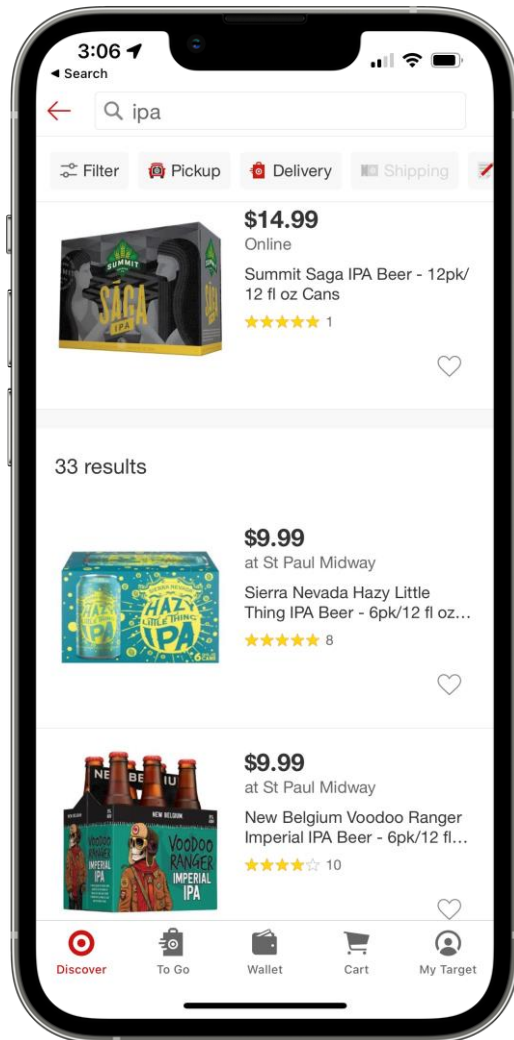
Flexible Framework of Service

- Engaging, connecting and problem solving
- Providing backup training on fulfillment services
- Offering continuous learning and development
- Mastering the fundamentals
- Making shopping easy and special for our guests

Video: Store Experience



Easy Same-Day Services





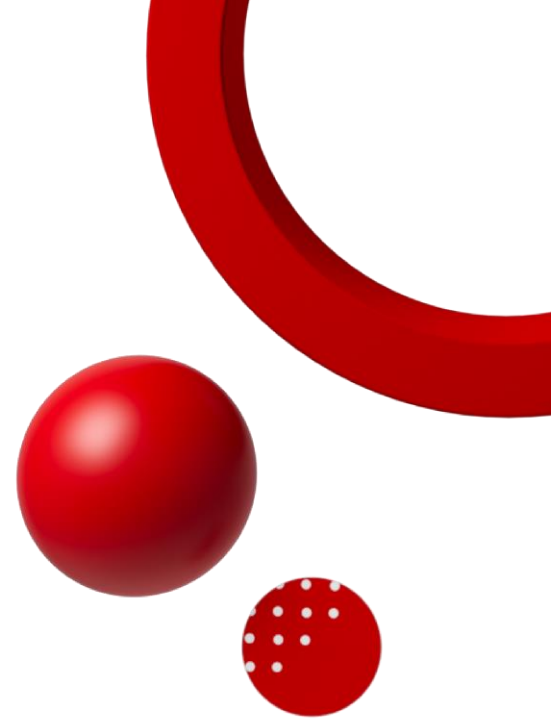


90%

**cost savings compared to shipping
from an upstream warehouse**

Order Pickup and Drive Up

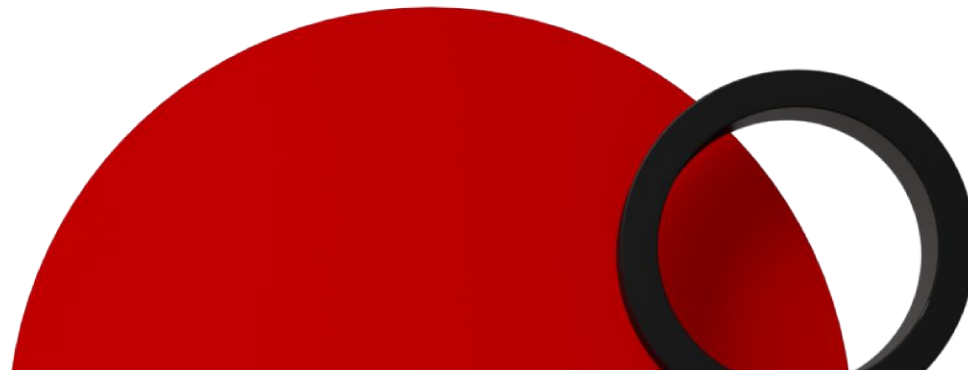
- Focus on quality, speed and great service
- Grow the assortment
- Expand backup item functionality





98%

**success rate in providing
backup Food + Beverage items**



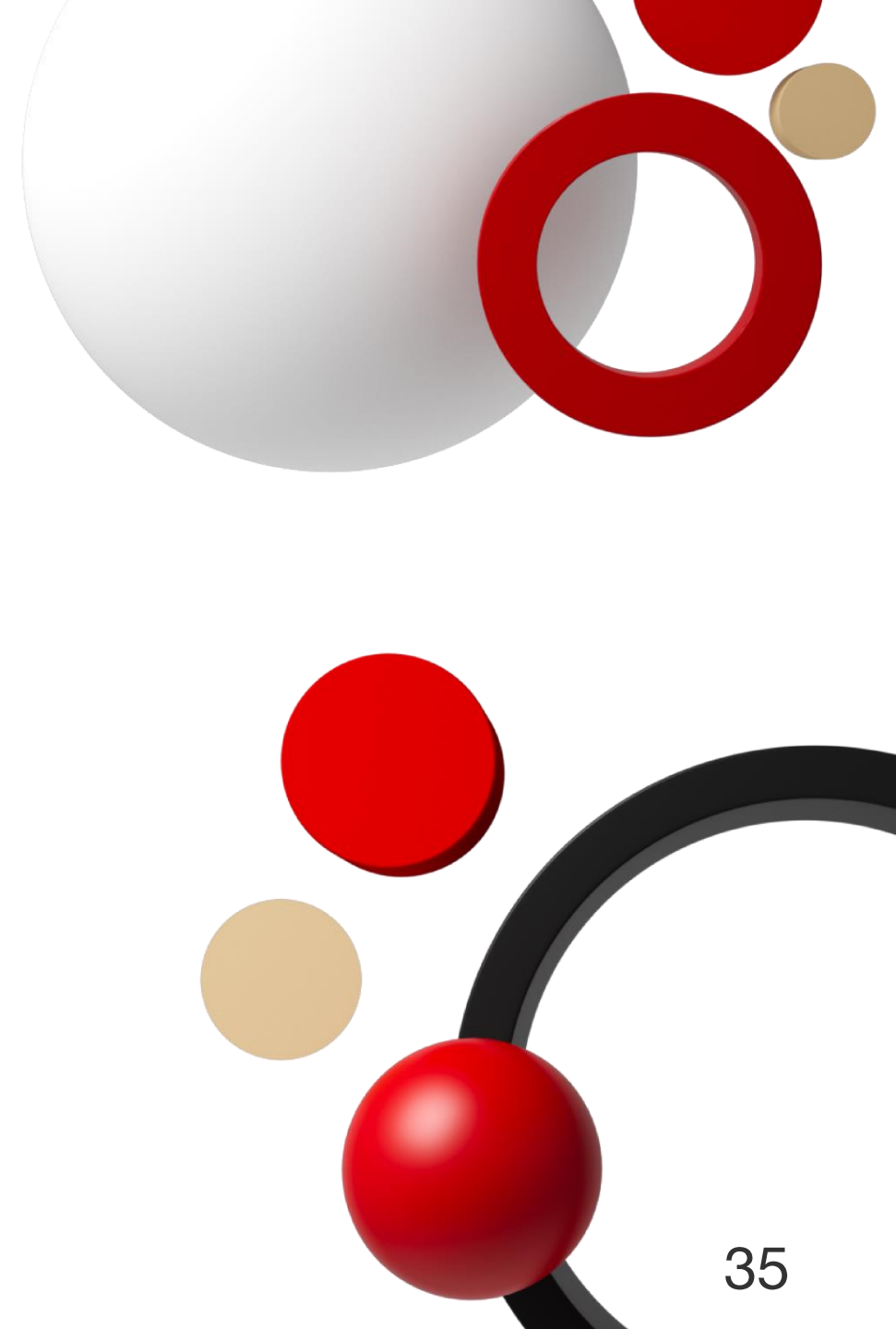


**Our goal is to make
guests' lives **easier**.**





Bringing it All to Life







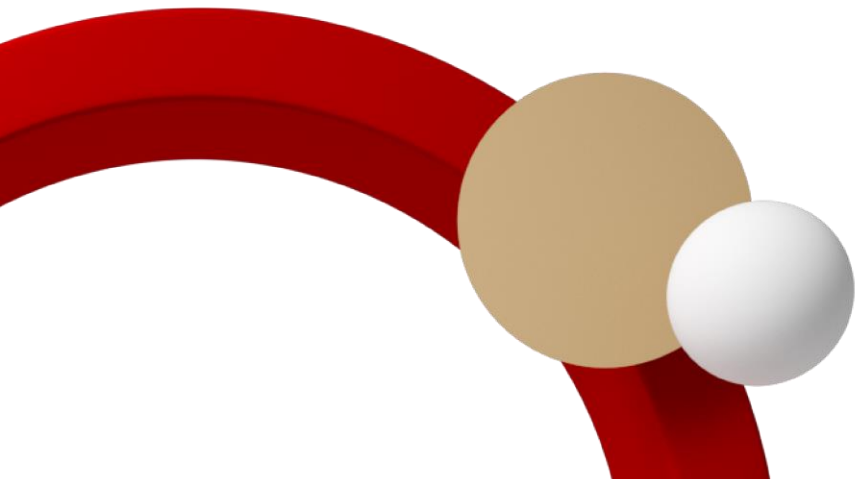
**Shipping directly from the store
increases speed + saves money.**

Sortation Centers





**We are freeing up space
to be **more productive.****



Greater Ease + Efficiency

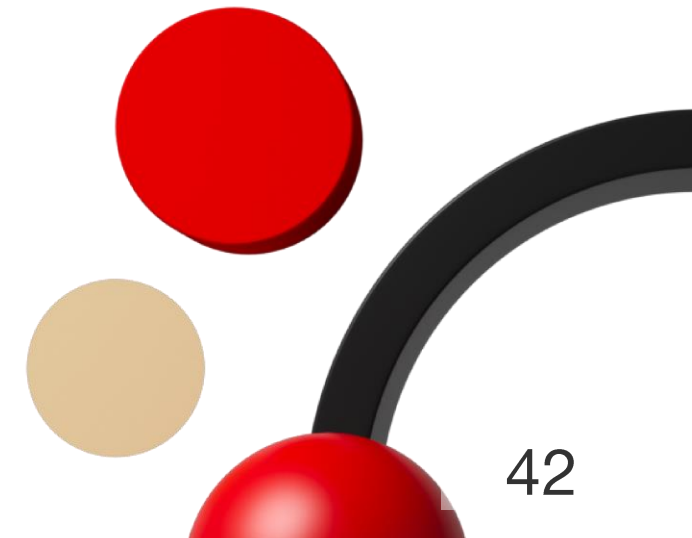
- Flexing with guest demand
- Enhancing technology
- Testing new tools
- Improving staffing efficiency





Improving the Fulfillment Process

- Simplifying the process for the team
- Finding efficient ways to pick orders
- Delivering ease and convenience for the guest





Stores as Hubs



Thank You

