reconciliation of non-GAAP EBIT and EBITDA



quarterly, fiscal 2018 to present

Background

We have presented earnings from continuing operations before interest expense and income taxes (EBIT) and earnings from continuing operations before interest expense, income taxes, depreciation, and amortization (EBITDA) as non-GAAP financial measures. We believe these measures provide meaningful information about our operational efficiency compared with our competitors by excluding the impact of differences in tax jurisdictions and structures, debt levels, and, for EBITDA, capital investment. These measures are not in accordance with, or an alternative to, generally accepted accounting principles in the United States (GAAP). The most comparable GAAP measure is net earnings from continuing operations. EBIT and EBITDA should not be considered in isolation or as a substitution for analysis of our results as reported in accordance with GAAP. Other companies may calculate EBIT and EBITDA differently, limiting the usefulness of the measures for comparisons with other companies.

	2				20)21		2020				
(millions) (unaudited)	Q3	Q2	Q1	4Q	3Q	2Q	1Q	4Q	3Q	2Q	1Q	
Net earnings from continuing operations	\$ 712	\$ 1	33 \$ 1,00	9 \$ 1,544	\$ 1,488	\$ 1,817	\$ 2,097	\$ 1,380	\$ 1,014	\$ 1,690	\$ 284	
+ Provision for income taxes	197		34 24	0 473	423	553	512	350	284	499	45	
+ Net interest expense	125	1	12 11:	2 104	105	104	108	106	632	122	117	
Earnings from continuing operations before interest expense and income taxes (EBIT)	1,034	3	29 1,36	1 2,121	2,016	2,474	2,717	1,836	1,930	2,311	446	
+ Depreciation and amortization (a)	674	6	50 67	9 690	652	633	667	637	603	604	641	
EBITDA	\$ 1,708	\$ 9	79 \$ 2,04	0 \$ 2,811	\$ 2,668	\$ 3,107	\$ 3,384	\$ 2,473	\$ 2,533	\$ 2,915	\$ 1,087	

		2019					2018							
(millions) (unaudited)	4	IQ		3Q		2Q	1Q	4Q		3Q		2Q		1Q
Net earnings from continuing operations	\$	833	\$	706	\$	938	\$ 792	\$ 798	\$	616	\$	799	\$	717
+ Provision for income taxes		218		195		279	229	216		97		223		210
+ Net interest expense		118		113		120	126	110		115		115		121
Earnings from continuing operations before interest expense and income taxes (EBIT)	1	,169		1,014		1,337	1,147	1,124		828		1,137		1,048
+ Depreciation and amortization (a)		699		637		624	644	647		592		603		631
EBITDA	\$ 1	,868	\$	1,651	\$	1,961	\$ 1,791	\$ 1,771	\$	1,420	\$	1,740	\$	1,679

⁽a) Represents total depreciation, including amounts classified within Cost of Sales.

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reconciliation of non-GAAP EBIT and EBITDA

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annual, fiscal 2017 to present

(millions) (unaudited)	2021	2020	2019	2018	2017 ^(a)	
Net earnings from continuing operations	\$ 6,946 \$	4,368 \$	3,269 \$	2,930 \$	2,908	
+ Provision for income taxes	1,961	1,178	921	746	722	
+ Net interest expense	421	977	477	461	653	
EBIT	9,328	6,523	4,667	4,137	4,283	
+ Depreciation and amortization (b)	2,642	2,485	2,604	2,474	2,476	
EBITDA	\$ 11,970 \$	9,008 \$	7,271 \$	6,611 \$	6,759	

⁽a) 2017 consisted of 53 weeks compared with 52 weeks in the comparable periods presented.

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⁽b) Represents total depreciation, including amounts classified within Cost of Sales.