

## **Brian Cornell**

**Chair and Chief Executive Officer** 

# Michael Fiddelke

**Executive Vice President and Chief Financial Officer** 

# Mike O'Neil

**SVP – Enterprise Efficiency** 

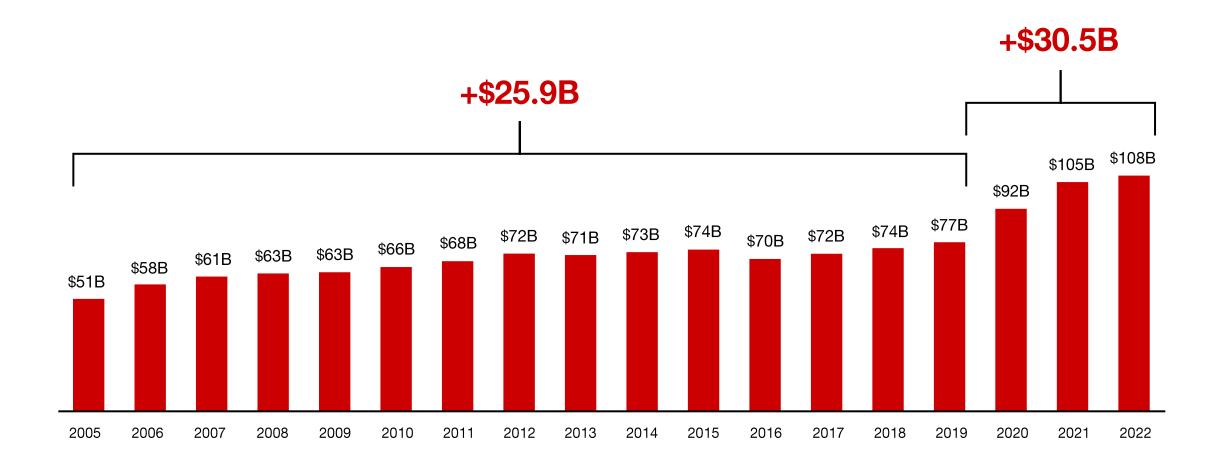


#### 15 Years at Target

- Multiple roles in partnership with merchandising + operations
- Led pay & benefits + strategic workforce planning
- Most recently led financial planning + analysis



#### Total Sales 2005 – 2022





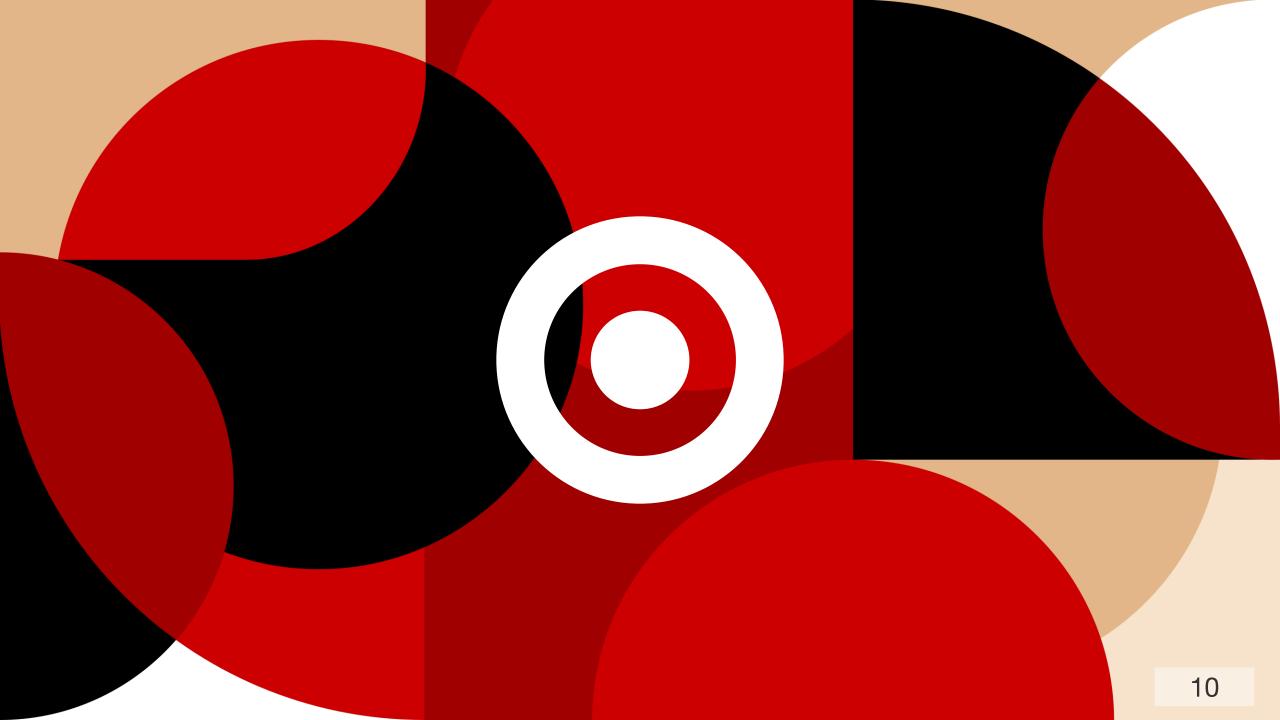
# \$2B - \$3B

potential savings opportunity over the next 3-years





This work should benefit our team + our guests.





#### **Sortation Centers**

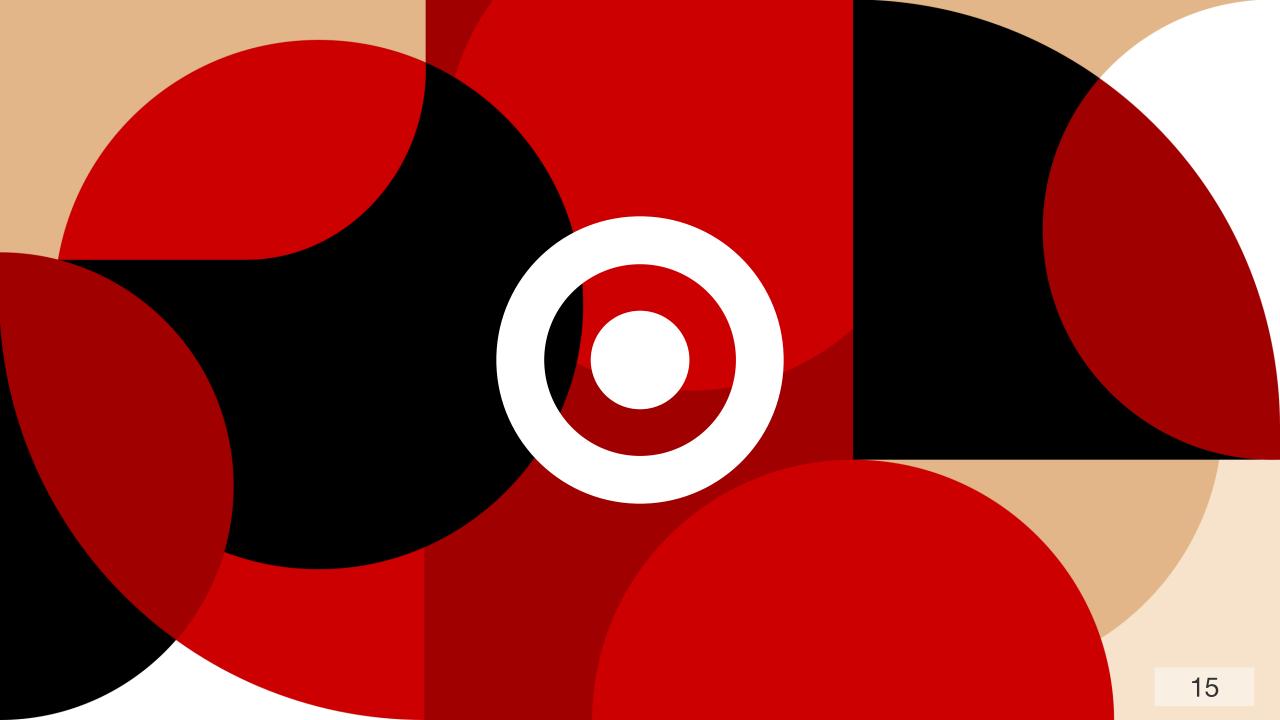






# **Efficiency Opportunity** in Apparel

- \$17B business, up \$3B since 2019
- Unique complexities require end-to-end solutions
- Work should benefit both the topline and bottom line



### **Efficiency Fuels Growth**

