Target Q3 2024 Results

+0.3% Comparable Sales

-1.9%

Store Comparable **Sales**

+10.8% **Digital** Comparable

Sales

+2.4% **Traffic**

\$1.85 **GAAP EPS**

Q3 top-line results reflect increased traffic, continued growth in our beauty and frequency categories and a strong digital performance.

Traffic growth

reflects more than 10 million incremental transactions compared to Q3 2023.





>6% growth in beauty

Target Circle Week delivered

The October event was our biggest yet, driving sales, traffic and Target Circle member growth.



Nearly 3 million

new Target Circle members enrolled in Q3.





digital channel Our fulfillment options offered speed,

Strength across our

ease and convenience:

- Same-day delivery with Target Circle 360 grew nearly 20%. • Drive Up saw low-double-digit growth.

price reductions¹ on food and beverage, essentials and giftable items.

2,000 additional everyday

Growth in our frequency categories Strength in food and beverage and essentials

driven by newness and strong value across the assortment.





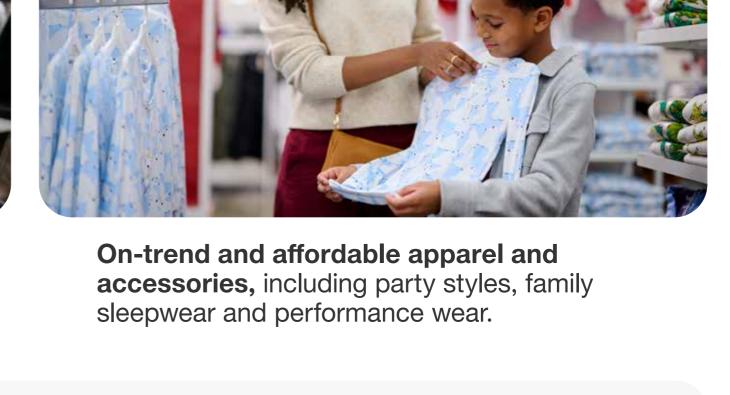
experience packed with newness, value and inspiration.

We're ready to deliver an "only-at-Target" holiday









items.

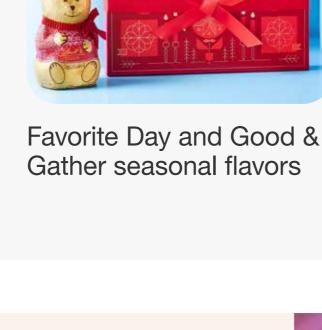
exclusives

Nearly 700

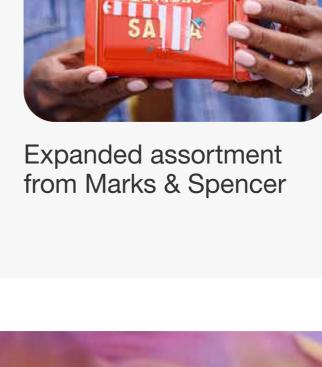
new food,

beverage and

entertaining



Thrilling Black Friday



John Derian

Exclusive Thanksgiving

home collection from

Available on Target.com starting November 30.

"The Tortured Poets Department:

"Taylor Swift | The Eras Tour Book" and

The Anthology" CD and vinyl arrive only

in our stores on Black Friday morning.

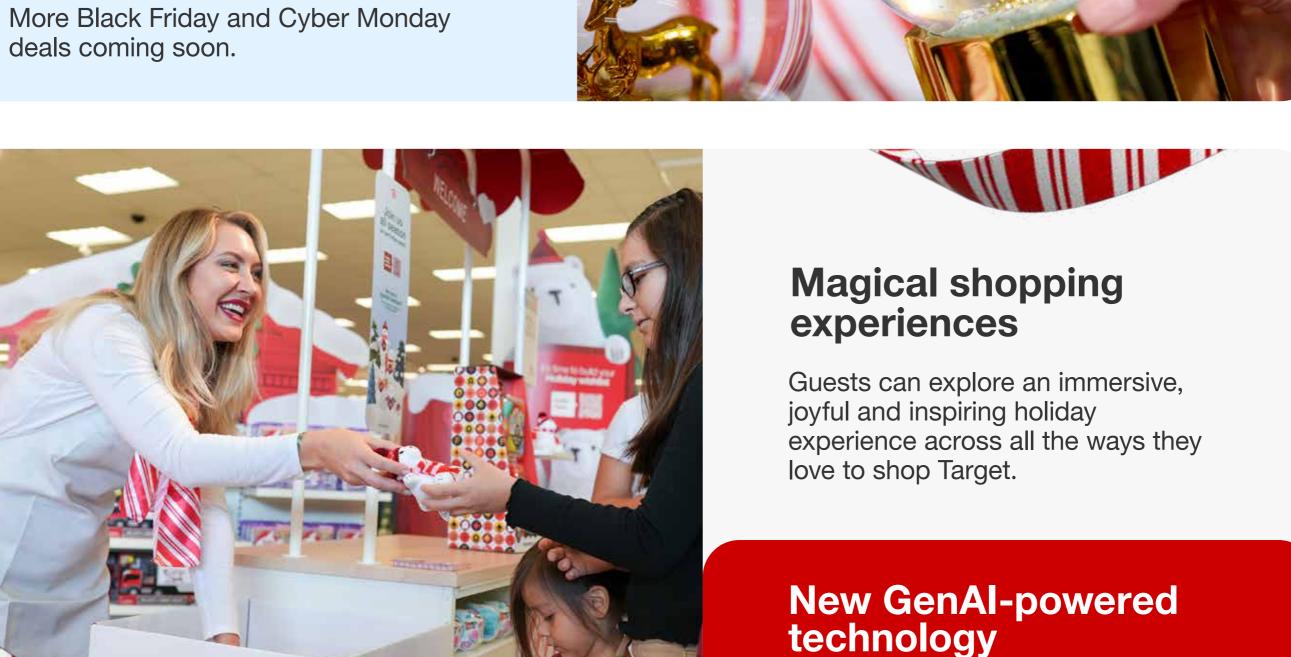
Season-long deals and savings

Early Black Friday Sale in early November

offered thousands of deals up to 50% off.

We're dropping new holiday deals each day and every week with exclusive deals for Target Circle members. Plus, a new





We're moving ahead with a continued focus on our strategy

and investments to enhance the guest experience.

Festive fun to discover in stores

Our strategic investments in growth initiatives are on track for the year, expected at about \$3 billion. • In Q3, we opened 13 new stores and our

eleventh sortation center in Detroit and invested

• We're improving the speed of our fulfillment services and were the first retailer to offer the ability to navigate to a store for a curbside order

in dozens of existing stores.

through Apple CarPlay.

Drive to store

is adding convenience to our online

shopping experiences.

- 1. Pricing, promotions and availability may vary by location and at Target.com. This program excludes Alaska, Hawaii and the borough of Manhattan. Products mentioned may not be available at Target.com or in all stores. 2. Prices are pre-tax. Offer not valid in Alaska or Hawaii. Bundle pricing effective 11/3.
- All earnings per share figures refer to diluted EPS.
- Statements in this document about our future financial and operational performance, our expected strategic investments, and our strategy for growth are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Please see our Q3 2024 earnings release and our SEC filings for risks and uncertainties that could cause Target's results to differ materially from what was expected as of the date of this document, November 20, 2024.