

# reconciliation of non-GAAP EBIT and EBITDA



quarterly, fiscal 2018 to present

## Background

We have presented earnings from continuing operations before interest expense and income taxes (EBIT) and earnings from continuing operations before interest expense, income taxes, depreciation, and amortization (EBITDA) as non-GAAP financial measures. We believe these measures provide meaningful information about our operational efficiency compared with our competitors by excluding the impact of differences in tax jurisdictions and structures, debt levels, and, for EBITDA, capital investment. These measures are not in accordance with, or an alternative to, generally accepted accounting principles in the United States (GAAP). The most comparable GAAP measure is net earnings from continuing operations. There was no impact from discontinued operations for 2020 and beyond; therefore, for 2020 to 2022 and interim periods therein, net earnings from continuing operations equals net earnings. EBIT and EBITDA should not be considered in isolation or as a substitution for analysis of our results as reported in accordance with GAAP. Other companies may calculate EBIT and EBITDA differently, limiting the usefulness of the measures for comparisons with other companies.

(millions) (unaudited)	2022				2021				2020			
	4Q	3Q	2Q	1Q	4Q	3Q	2Q	1Q	4Q	3Q	2Q	1Q
Net earnings from continuing operations	\$ 876	\$ 712	\$ 183	\$ 1,009	\$ 1,544	\$ 1,488	\$ 1,817	\$ 2,097	\$ 1,380	\$ 1,014	\$ 1,690	\$ 284
+ Provision for income taxes	167	197	34	240	473	423	553	512	350	284	499	45
+ Net interest expense	129	125	112	112	104	105	104	108	106	632	122	117
EBIT	1,172	1,034	329	1,361	2,121	2,016	2,474	2,717	1,836	1,930	2,311	446
+ Depreciation and amortization <sup>(a)</sup>	697	674	650	679	690	652	633	667	637	603	604	641
EBITDA	\$ 1,869	\$ 1,708	\$ 979	\$ 2,040	\$ 2,811	\$ 2,668	\$ 3,107	\$ 3,384	\$ 2,473	\$ 2,533	\$ 2,915	\$ 1,087

(millions) (unaudited)	2019				2018			
	4Q	3Q	2Q	1Q	4Q	3Q	2Q	1Q
Net earnings from continuing operations	\$ 833	\$ 706	\$ 938	\$ 792	\$ 798	\$ 616	\$ 799	\$ 717
+ Provision for income taxes	218	195	279	229	216	97	223	210
+ Net interest expense	118	113	120	126	110	115	115	121
EBIT	1,169	1,014	1,337	1,147	1,124	828	1,137	1,048
+ Depreciation and amortization <sup>(a)</sup>	699	637	624	644	647	592	603	631
EBITDA	\$ 1,868	\$ 1,651	\$ 1,961	\$ 1,791	\$ 1,771	\$ 1,420	\$ 1,740	\$ 1,679

<sup>(a)</sup> Represents total depreciation and amortization, including amounts classified within Cost of Sales.



## reconciliation of non-GAAP EBIT and EBITDA

annual, fiscal 2018 to present

<b>(millions) (unaudited)</b>	2022	2021	2020	2019	2018
Net earnings from continuing operations	\$ 2,780	\$ 6,946	\$ 4,368	\$ 3,269	\$ 2,930
+ Provision for income taxes	638	1,961	1,178	921	746
+ Net interest expense	478	421	977	477	461
EBIT	3,896	9,328	6,523	4,667	4,137
+ Depreciation and amortization <sup>(a)</sup>	2,700	2,642	2,485	2,604	2,474
EBITDA	\$ 6,596	\$ 11,970	\$ 9,008	\$ 7,271	\$ 6,611

<sup>(a)</sup> Represents total depreciation and amortization, including amounts classified within Cost of Sales.